

OFFICIAL TRANSCRIPT PROCEEDING  
FEDERAL TRADE COMMISSION

MATTER NO. C3593

TITLE NATURE'S BOUNTY, INC., et al.

DATE RECORDED: DATE UNKNOWN

TRANSCRIBED: DECEMBER 9, 2003

PAGES 1 THROUGH 28

NATURE'S BOUNTY C3593 WEEKLY SPANISH CONFERENCE CALL  
WITH HOSTS JOSÉ MORALES AND RUBI SANTIAGO PIZARRO  
SPANISH VERSION

## FEDERAL TRADE COMMISSION

I N D E XWEEKLY SPANISH CONFERENCE CALLPAGE 3

## FEDERAL TRADE COMMISSION

In the Matter of: )  
Nature's Bounty, Inc., et al. ) Matter No. C3593  
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The following transcript was produced from a  
live tape provided to For The Record, Inc. on November 7,  
2003.

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Waldorf, Maryland  
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## P R O C E E D I N G S

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CONFERENCE CALL WTH ANA RIVERA, ANIBAL RODRÍGUEZ  
AND DOCTOR RAFAEL ORTIZ

UNIDENTIFIED FEMALE VOICE: "Atención, por favor, la reunión está a punto de comenzar. Señoras y caballeros, bienvenidos a la llamada de conferencia española semanal de "Royal Tongan Limu". Y ahora su anfitrión para esta llamada, José Morales."

MALE VOICE: JOSÉ MORALES: "Buenas noches y bienvenidos a la llamada semanal de "Royal Tongan Limu". Tenemos esta noche personas desde California, Puerto Rico, de Chicago a Nueva York y uno de los estados que tiene más crecimiento, la Florida. Este crecimiento en la Florida se debe al mercado hispano en las áreas de Orlando y Miami.

Bueno, esta noche como todos los martes vamos a hablar de un producto que enriquece la vida y está ayudando a miles de personas. Los testimonios que estamos oyendo son extraordinarios. Tenemos con nosotros, como esto es una oportunidad que el crecimiento se debe a los líderes, siempre contamos con los líderes que nos apoyan en esa llamada. Y como siempre está con nosotros el máximo líder. Vamos a darle una gran bienvenida aquí al distribuidor Rubi Santiago Pizarro."



1                   MALE VOICE: RUBI SANTIAGO PIZARRO: "Muchas  
2 gracias, muchas gracias al compañero José Morales y damos  
3 la bienvenida, igual como se ha dicho, a todos los  
4 distribuidores que nos están escuchando juntamente con  
5 todos los invitados a través de todos los Estados Unidos  
6 y Puerto Rico. Dondequiera que se encuentren, nosotros  
7 queremos darle las gracias por estar aquí en esta  
8 conferencia que por el cambio de hora, y como ustedes  
9 saben, tanto en Puerto Rico como en la zona del este es  
10 ahora a las nueve. Así que recuerden los distribuidores  
11 de Puerto Rico seguir regándole la voz a todo el mundo  
12 que es a las nueve de la noche hora del este y hora de  
13 Puerto Rico.

14                   Y en esta noche tenemos invitados, como  
15 siempre, desde Puerto Rico; tenemos de Poinciana, de San  
16 Germán, de Camuy. Personas que están no solamente  
17 distribuyendo el "Limu", sino que también son usuarios  
18 del mismo producto. Pero como siempre vamos a hablar un  
19 poquito de qué es el "Limu". ¿Por qué? Porque tenemos  
20 personas que tal vez es la primera vez que estén  
21 escuchando sobre este tremendo producto que ha salido al  
22 mercado y ha cumplido ya su primer año. El 31 de marzo  
23 fue prácticamente el aniversario de "Limu". "Limu" que  
24 vamos a estar celebrando este próximo sábado en  
25 Louisiana, en Shreveport, Louisiana, allí vamos a estar

1 el 13, el sábado 13 celebrando el cumpleaños, el primer  
2 cumpleaños de "Limu". Este va a ser el primero de  
3 muchos, muchos cumpleaños que vamos a estar disfrutando  
4 año tras año con este tremendo producto.

5 Bueno, "Limu" es un extracto de algas marinas  
6 de las Islas de Tonga, islas que se encuentran en el  
7 Pacífico del Sur. Y donde allí se descubrieron estas  
8 tremendas algas que están completamente llenas de  
9 nutrientes del océano: Vitaminas, minerales,  
10 polisacáridos, lipo-nutrientes, aminoácidos. Bueno, en  
11 fin, como dice el doctor Jerry de Silva que "Limu" es el  
12 alimento perfecto porque está completamente lleno de  
13 nutrientes que permiten que no solamente nuestro cuerpo,  
14 sino nuestro sistema completo, inmunológico, las  
15 hormonas, en fin, todo, todo nuestro sistema pueda  
16 trabajar eficientemente. Pero también que "Limu"  
17 contiene el ingrediente, su ingrediente más importante  
18 que es el fucoidan.

19 Bueno, ¿y qué es el fucoidan? Al fucoidan los  
20 científicos lo han comparado a la leche materna haciendo  
21 las mismas funciones. En otras palabras, haciendo que  
22 nuestro sistema inmunológico pueda tener mucha más  
23 capacidad y mucho más fuerza para poder atacar los  
24 víruses, parásitos, bacterias, hongos. Bueno, tenemos un  
25 testimonio que escuchamos del año pasado para cuando

1       comenzó la distribución de "Royal Tongan Limu" en Puerto  
2       Rico. De cómo nuestro producto a una clienta que comenzó  
3       a utilizar el "Royal Tongan Limu" porque tenía un dolor  
4       en el abdomen, esta señora de Manatí nos reportó que  
5       luego de dos semanas de estar utilizando el "Royal Tongan  
6       Limu" esta señora botó una lombriz de doce pulgadas.  
7       Escuche bien eso. ¡Una lombriz de doce pulgadas!

8               En otras palabras, "Limu" es tremendo producto  
9       para combatir los parásitos. Si usted, su niño,  
10      cualquier persona de la familia entiende que puede tener  
11      parásitos, mire, vamos a utilizar de inmediato el "Royal  
12      Tongan Limu". Y el producto se empezó a mercadear el año  
13      pasado para esta misma época; para esta misma fecha. ¡Y  
14      de ahí en adelante el mismo ha impactado la comunidad!  
15      Tanto a la comunidad anglosajona como a la comunidad  
16      hispana. Y así estamos claros de que va a seguir con la  
17      comunidad oriental, con la comunidad de Europa, España.  
18      Bueno, nuestra compañía tiene planes de expansión a todo  
19      el mundo entero. Vamos a estar entrando país tras país  
20      llevando este mensaje una persona a la vez. De "Royal  
21      Tongan Limu".

22              ¿Y para qué condiciones es bueno el "Limu"?  
23      Según Rita Elkins (fonética), escritora, especialista en  
24      salud, que ha escrito un tremendo libro que se llama  
25      asimismo: "Limu moui, el alga valiosa de las Islas de

1       Tonga."    En este libro, en su página 10 y en la página  
2       27, Rita Elkins (fonética) enumera toda una serie de  
3       condiciones para qué es bueno el "Limu". Ella enumera el  
4       cáncer, diabetes, artritis, anemia, alergias, abrasiones,  
5       cortaduras. El "Limu", ella dice que es muy bueno para  
6       artero-esclerosis. El "Limu" es bueno para bajar los  
7       niveles del colesterol, los triglicéridos. Y tenemos  
8       personas que así dan testimonio de que el "Limu" les ha  
9       ayudado a bajar sus niveles de triglicéridos y sus  
10      niveles de colesterol. El "Limu" es bueno para soriasis,  
11      condiciones de la piel, para matar hongos, hongos en los  
12      pies, hongos entre piernas.

13               Tenemos tremendos testimonio del "Limu" también  
14      combatiendo las hemorroides, que nosotros hemos ido  
15      escuchando en estos días uno tras otro de personas que  
16      desde que están utilizando el "Limu", miren,  
17      prácticamente se les ha ya quitado el problema de las  
18      hemorroides. En fin, cada uno de los testimonios que  
19      estamos escuchando fortalece lo que dice Rita Elkins en  
20      su libro.

21               Nosotros recomendamos a todas las personas que  
22      están escuchando esta llamada a que traten de conseguir y  
23      leer el libro de Rita Elkins (fonética), "Limo-moui". Un  
24      libro que lo tenemos ya disponible, tanto en español como  
25      en inglés. Háblele a la persona que lo invitó a esta

1 llamada para que no solamente le siga explicando más  
2 acerca de "Royal Tongan Limu", los ingredientes, cómo  
3 puede usted conseguir el libro de Rita Elkins para que lo  
4 lea de inmediato y se documente mucho más. Y hay mucha  
5 más información también a través de nuestras páginas en  
6 la Internet de "Royaltonganlimu.com".

7 Bueno, pero queremos en esta noche, no  
8 solamente escuchar sobre la historia de "Royal Tongan  
9 Limu", sino que también queremos escuchar testimonios.  
10 Por supuesto, esta llamada tiene dos propósitos:

11 (1) Que usted conozca lo que "Royal Tongan  
12 Limu" está haciendo en otras vidas. (2) Pero que  
13 también usted conozca la oportunidad de negocio. La  
14 oportunidad de unirse a nuestra compañía como un  
15 distribuidor e ir creciendo juntamente con dinámica  
16 esencial en la expansión de la compañía y ganar mucho,  
17 pero que mucho dinero. Porque una de las cosas  
18 interesantes que tiene nuestro plan de compensación es  
19 que usted gana comisiones semanales de las personas que  
20 usted ingresa al negocio.

21 Bueno, pero no queremos seguir sin antes  
22 escuchar los testimonios que tenemos. Nuestros  
23 invitados, que los tenemos desde Puerto Rico; los tenemos  
24 aquí desde Florida en esta noche. Y si a usted le  
25 interesase, si usted es cliente, si usted es distribuidor

1 y usted quiere compartir su testimonio para la próximo  
2 reunión del próximo martes que viene, por favor, deme  
3 una llamadita, o llame al compañero José Morales, o llame  
4 a su líder para que se comuniquen conmigo, o con el  
5 compañero José Morales, y podamos tenerlo a usted como  
6 invitado para la próxima semana en esta conferencia de  
7 todos los martes.

8 Vámonos ahora para la isla de Puerto Rico donde  
9 tenemos con nosotros a Ana Rivera, invitada para esta  
10 noche, que va a estar hablando con nosotros directamente  
11 desde San Germán, Puerto Rico."

12 Starts conference call between Rubi Santiago Pizarro and  
13 Ana Rivera:

14 MALE VOICE: "Muy buenas noches, Ana."

15 FEMALE VOICE: "¿Cómo estás?"

16 MALE VOICE: "Buenas noches, Ana. Cuéntanos tu  
17 testimonio, cuéntanos acerca de lo que el "Limu" está  
18 haciendo y los testimonios que tú tienes para compartir  
19 con nosotros en esta noche, Ana."

20 FEMALE VOICE: "Sí, pues yo estaba padeciendo  
21 de migraña y hace aproximadamente un mes estoy tomando el  
22 "Limu" y ya la migraña se me controló. También tengo  
23 otro testimonio, que es de una de mis clientes que tiene  
24 diabetes."

25 MALE VOICE: "Sí."

1 FEMALE VOICE: "Diabetes, ella usa insulina  
2 todo el tiempo. Precisamente esta mañana me llama, fue  
3 al laboratorio. El azúcar de 480 que la tenía le bajó a  
4 143 y los triglicéridos que los tenía casi en 800 le  
5 bajaron a 400. Y ella me llamó y yo le dije, le pedí  
6 permiso para dar este testimonio esta noche porque el  
7 "Limu" sí trabaja."

8 MALE VOICE: "¡Qué tremendo! ¡Qué tremendo! O  
9 sea, para que las personas vean que realmente estamos  
10 ante un tremendo producto. O sea, y estás viendo esto  
11 como una oportunidad de ayudar a mucha gente y también  
12 como una oportunidad de poder obtener ingresos  
13 adicionales."

14 FEMALE VOICE: "Eso es correcto."

15 MALE VOICE: "¿Hace cuánto tiempo, Ana,  
16 comenzaste como distribuidora?"

17 FEMALE VOICE: "Bueno, hace un mes  
18 aproximadamente."

19 MALE VOICE: "Un mes aproximadamente. ¡Qué  
20 tremendo! Y estás creciendo."

21 FEMALE VOICE: "Sí."

22 MALE VOICE: "Y esperamos próximamente poderte  
23 saludar en la próxima reunión que vamos a tener el  
24 viernes. Yo voy a estar allá en Puerto Rico ya para el  
25 viernes 20 de abril."

1 FEMALE VOICE: "De abril."

2 MALE VOICE: "De abril donde voy a estar con  
3 ustedes en la reunión que tenemos en Mayagüez, en el  
4 McDonald's de Mayagüez."

5 FEMALE VOICE: "Correcto."

6 MALE VOICE: "Allí pues estaremos saludándonos  
7 y compartiendo esta tremenda experiencia. Muchas  
8 gracias, Ana, por estar con nosotros."

9 End of conference call with Ana Rivera.

10 - - - - -

11 Starts conference call between Rubi Santiago Pizarro and  
12 Anibal Rodríguez:

13 MALE VOICE: RUBI SANTIAGO PIZARRO: "Bueno,  
14 vámonos ahora para Poinciana. Vámonos para Poinciana  
15 aquí en la Florida donde yo estoy transmitiendo. Estoy  
16 aquí en Orlando y vamos a escuchar a un distribuidor que  
17 tenemos en Poinciana, aquí en la Florida, que se llama  
18 Anibal Rodríguez."

19 MALE VOICE: "Buenas noches, Anibal."

20 MALE VOICE: "Buenas noches, Santiago."

21 MALE VOICE: "Anibal, cuéntanos qué testimonio  
22 tú tienes para nosotros en esta noche que quieras  
23 compartir con todo ese tremendo público que nos está  
24 escuchando a través de todo lo largo y lo ancho de Puerto  
25 Rico y los Estados Unidos."



1 MALE VOICE: "Bueno, primeramente, yo quiero  
2 darle la bienvenida a una señora que empezó con nosotros,  
3 se llama Omayra Ujaque. Y quiero darle la bienvenida a  
4 ella, ella está escuchando el programa, y decirle que  
5 siga hacia delante. Ella va muy bien. Le encanta el  
6 producto y está presentando el producto tremendamente.  
7 Así que felicidades, Omayra.

8 Yo tengo dos testimonios y tengo uno de una  
9 vecina. Ella se llama Lilly. Esta señora es una persona  
10 ya que pasa los cincuenta, casi los sesenta años tiene.  
11 Esta señora siempre ha tenido su azúcar en 400."

12 MALE VOICE: "Sí."

13 MALE VOICE: "Hace un mes que ella empezó a  
14 tomar el "Limu" y pues empezó a tomarlo y yo la dejé  
15 tranquila. Ella tiene un problema también de soriasis.  
16 Uno de los brazos de ella parecía--para decirlo para que  
17 puedan entender-- parecía como la piel de un cocodrilo.  
18 Así tenía el cuero la señora, o sea, su piel estaba así.  
19 La soriasis a ella la tenía tremendamente mal. Ella  
20 estaba gastando un montón de dinero en medicinas, en  
21 pomadas, en cosas que le daban los médicos, pero nada.  
22 Yo le dije, "Esto te va a ayudar mucho. Yo tengo mucha  
23 fé en este producto." Y empezó a tomarlo y yo la dejé  
24 tranquila. Vive cuatro casas mas debajo de mí.

25 El domingo vino la hermana de ella aquí a

1        buscar otra botella. Y yo le digo, "¿Cómo está Lilly?"  
2        Me dice, "Bueno, de 400 el azúcar la tiene en 185." Esta  
3        es una señora que usa insulina dos veces al día y por  
4        muchos años. "¿Y cómo está el brazo?" "El brazo, hacían  
5        como dos años que yo no le veía la piel a ella de ese  
6        brazo. Ya yo le veo la piel y ella está tomándolo." O  
7        sea, yo le dije, "Pues ahora tú lo que vas a hacer es que  
8        tú vas a coger todas las noches, antes de acostarte vas a  
9        coger un algodoncito y puro "Limu" le vas a untar en ese  
10       brazo." Y así lo está haciendo. Eso fue el domingo.  
11       Hoy la vi y me dice, "Muchacho, si yo hubiese hecho eso  
12       desde el principio yo estuviera sana." O sea, la  
13       enfermedad se le está desapareciendo pero a pasos  
14       agigantados. Yo me he quedado anonadado cuando vi ese  
15       brazo. Y es tremendo. Eso es un testimonio tremendo.

16                Hay un señor que los otros días,  
17        lamentablemente, sufrió un ataque al corazón y este señor  
18        hacía un tiempito que estaba tomando el "Royal Tongan  
19        Limu" y tú sabes que si a ti te da un infarto y te tienes  
20        que someter a una operación y ponerte alguna válvula o  
21        algo, si tú tienes el azúcar o tienes la presión alta no  
22        te pueden operar. Y gracias a que estaba tomando el  
23        "Royal Tongan Limu" este señor cuando—porque él padecía  
24        creo que del azúcar o de la presión—su azúcar y su  
25        presión estaban normal y pudieron rápido bregar con él y

1       salvarle la vida.

2               O sea, que ya yo estoy viendo que hasta el  
3       "Royal Tongan Limu" salva vidas. Yo tuve el atrevimiento  
4       de llamar a una persona en Puerto Rico que tiene quince  
5       años... Ella es una persona, es una química, y tiene  
6       quince años de experiencia como química y yo le mandé el  
7       "breakdown" del "Limu" porque a mí me gusta estar seguro  
8       de lo que yo tengo. Y esta señora me dice a mí... Ella  
9       se llama Lourdes Villanueva. Esta señora me dice a mí...  
10      Ella hizo unos análisis y me dice, "Mira, todo lo que  
11      esto, todos estos nutrientes que tiene este producto son  
12      buenísimos y no se puede mezclar con nada. O sea, a la  
13      vez que se altere este nutriente pierde su valor, así que  
14      este producto es natural. Este producto es bueno."

15              O sea, ella me está confirmando que aquí no hay  
16      truco en este producto. O sea, que verdaderamente los  
17      nutrientes, todas las vitaminas que esto tiene, muchas de  
18      ellas tú no las puedes mezclar con nada. Tú no puedes  
19      alterar. Aquí no se puede hacer truco con otras  
20      medicinas que hacen por ahí que le hecha un poquito de  
21      esto, de aquello para alterarlo. No, esto es natural.  
22      Yo hice ese "research" con ella y sinceramente quedé mas  
23      contento con el producto.

24              Hoy día, tú sabes, la gente está maravillada  
25      con el producto. Cada día que yo salgo a la calle, yo

1        todos los días yo estoy en la calle, me encuentro con  
2        personas que yo les he vendido el producto y están  
3        contentísimos con este producto. Así que yo estoy muy  
4        contento con el producto y espero que la próxima semana  
5        esta señora pueda ella dar su testimonio de esta persona  
6        que le dio el ataque al corazón porque la esposa de este  
7        señor trabaja con ella. Así que muy buenas noches."

8                MALE VOICE: "Muchas gracias, muchas gracias al  
9        compañero Anibal Rodríguez directamente de Poinciana.  
10       Definitivamente, Anibal, lo que tú estás indicando eso es  
11       así."

12               MALE VOICE: "Unjú."

13               MALE VOICE: "Y es así porque la compañía que  
14       hace el "Limu" es la MBTY, que es la compañía matriz  
15       nuestra.

16               MALE VOICE: "Unjú."

17               MALE VOICE: "La MBTY se encuentra en Bohemia,  
18       en Long Island, Nueva York. Allí la compañía lleva 30  
19       años manufacturando productos naturales. Es la compañía  
20       más grande de los Estados Unidos de su tipo. La MBTY  
21       manufactura más de 1,500 productos naturales."

22               MALE VOICE: "Unjú."

23               MALE VOICE: "Los laboratorios que tenemos son  
24       laboratorios de los más avanzados en la tecnología y la  
25       compañía puso todo su empeño, todo su esmero en que este

1        producto fuera un producto realmente que le impactase el  
2        mercado con algo que realmente por fin funciona."

3                MALE VOICE: "Yo quiero interrumpirte,  
4        Santiago, porque ella me dijo..."

5                MALE VOICE: "Sí, como no."

6                MALE VOICE: "...que el producto si la gente  
7        cuando lo toman saben que no tiene sabor. Ella me dice  
8        que la razón de que este producto no tiene sabor es que  
9        este producto no tiene ninguna química. ¿Tú me  
10       entiendes?"

11               MALE VOICE: "Eso es así."

12               MALE VOICE: "Este producto no es alterado.  
13       Esto es natural completo, por eso es que no tiene sabor,  
14       como otros que saben a uva o saben a esto. No, este  
15       producto no tiene nada de esto. Por eso es que el  
16       producto, el "Limu Tongan" no tiene sabor porque es  
17       completamente natural."

18               MALE VOICE: "Sí. No es alterado."

19               MALE VOICE: "Cien por ciento natural."

20               MALE VOICE: "Es puramente."

21               MALE VOICE: "Cien por ciento natural."

22               MALE VOICE: "Ujú."

23               MALE VOICE: "Bueno, queremos entonces ahora  
24       agradecer a Anibal por esa asistencia, por ese tremendo  
25       testimonio y los testimonios de soriasis siguen, y siguen

1 y siguen. No paran."

2 MALE VOICE: "Amen."

3 MALE VOICE: "Cada testimonio nos dejan mas  
4 sorprendidos. Los testimonios de diferentes condiciones  
5 que las personas se han quedado maravilladas de cómo  
6 "Royal Tongan Limu" ha funcionado."

7 End of conference call with Anibal Rodríguez.

8 - - - - -

9 MALE VOICE: RUBI SANTIAGO PIZARRO: "Bueno,  
10 vámonos ahora para el compañero doctor Rafael Ortiz,  
11 naturópata, licenciado de Puerto Rico que él siempre  
12 tiene tremendos también testimonios para compartir con  
13 nosotros."

14 Starts conference call between Rubi Santiago Pizarro and  
15 doctor Rafael Ortiz:

16 MALE VOICE: "Compañero y doctor Rafael Ortiz,  
17 muy buenas noches."

18 MALE VOICE: "Buenas noches, Pizarro, buenas  
19 noches a los compañeros que están en la llamada. Vamos a  
20 saludar a unos familiares por allá de Pennsylvania que  
21 están escuchándonos. Mira, estas personas que están  
22 teniendo estos resultados en relación con la soriasis...  
23 Acuérdate que yo trabajo mucho eso. Lo que pasa es que  
24 el "Limu" tiene una proteína que repara la piel y repara  
25 el tejido de adentro hacia fuera."

1 MALE VOICE: "Eso es correcto."

2 MALE VOICE: "Y de afuera hacia adentro."

3 Activa el colágeno y mantiene la piel húmeda para que el  
4 envejecimiento sea mas lento de la piel. ¿Qué pasa? Al  
5 aplicar el "Limu" a la piel, ya sea oral o sea uso  
6 tópica, qué pasa, estás dándole oportunidad a que él  
7 funcione y que haga su trabajo. Por eso es que estas  
8 personas cuando empiezan a utilizar el producto ven el  
9 cambio rápido y si lo usaran rápido, pues si lo usaran  
10 bien rápido que no tuvieran, sabe, ningún temor como las  
11 personas le tienen, mira, los efectos iban a ser mucho  
12 mas positivos. Más rápido.

13 Nosotros acá en Puerto Rico, pues estamos  
14 trabajando con distintas condiciones de salud en las  
15 personas ya que pues nuestra profesión así nos lo exige.  
16 Estamos trabajando con un problema que ya lo sacamos. Un  
17 problema de cuatro tumores cancerosos en el útero de una  
18 mujer joven de 21 años. En cuestión de treinta días  
19 estos tumores desaparecieron. No me preguntes cómo. Yo  
20 sé que la persona estaba tomando "Royal Tongan Limu". No  
21 estaba tomando nada más porque los medicamentos que le  
22 estaba dando el médico le estaban haciendo daño. Le  
23 estaban paralizando la circulación de la pierna, de la  
24 pierna derecha, que eran donde estaban afectando los  
25 tumores.

1                   Estaba escuchando también ahora unas  
2 estadísticas que en los Estados Unidos hay ochenta  
3 millones de diabéticos. Y que de los ochenta millones a  
4 cincuenta mil personas anualmente les amputan alguna  
5 parte de su cuerpo. O sea, que tenemos un producto y  
6 tenemos la gente para llevar este producto."

7                   MALE VOICE: "Definitivamente y fíjate, fíjate,  
8 Ortiz, que estamos ahora ante un impacto de "Royal Tongan  
9 Limu" porque van a ir muchas personas que están pasando  
10 por diferentes tipos de situaciones y dificultades. Hoy  
11 en día se está hablando mucho acerca del sistema  
12 inmunológico y que debemos fortalecer el sistema  
13 inmunológico por toda vez, verdad, no podemos  
14 descuidarnos. O sea, puede venir cualquier situación:  
15 ataque de guerra bacteriológica, guerra química. Ahora  
16 mismito se presenta esta problemática en el Oriente  
17 Medio. También tenemos por otro lado la problemática  
18 económica. Yo estaba leyendo esta tarde cómo..."

19                   MALE VOICE: "Ajá..."

20                   MALE VOICE: "...cómo va subiendo el petróleo  
21 porque están hablando de un embargo ahora, ¿verdad?"

22                   MALE VOICE: "De un embargo. Recientemente,  
23 sí, ahora mismo hoy estaban hablando que va a subir  
24 cincuenta centavos más, o sea, va a subir cincuenta  
25 centavos el litro."



1 MALE VOICE: "Eso es correcto."  
2 MALE VOICE: "El galón."  
3 MALE VOICE: "Aquí, por ejemplo, se da cuenta  
4 uno cuando uno va a las estaciones de gasolinas y ya está  
5 aquí a \$1.60, a \$1.70."  
6 MALE VOICE: "Sí."  
7 MALE VOICE: "A \$1.50."  
8 MALE VOICE: "La más barata a \$1.45, a \$1.50  
9 ya."  
10 MALE VOICE: "Sí."  
11 MALE VOICE: "Y eso pues definitivamente trae un  
12 problema, trae tensión, trae estrés."  
13 MALE VOICE: "El asesino número uno, el  
14 estrés."  
15 MALE VOICE: "Y hay que indicarle al público  
16 que nos está escuchando, a los distribuidores, que ahora  
17 estamos en un momento histórico. Uno, porque hay muchas  
18 personas buscando "part-time". Hay personas que están  
19 buscando cómo lograr un ingreso adicional. Y yo me  
20 siento tan contento cuando yo escucho distribuidores que  
21 me llaman y me dicen, "Pizarro, me está llegando un  
22 cheque esta semana de doscientos dólares, de  
23 trescientos." En esta semana me llamó un distribuidor y  
24 me dice, "Mira, mi cheque de esta semana es de mil  
25 dólares"."

1 MALE VOICE: "Wow."

2 End of conference call with doctor Rafael Ortiz.

3 MALE VOICE: RUBI SANTIAGO PIZARRO: "Y yo me  
4 dije, 'Wow', te felicito porque estás trabajando para  
5 eso.' Estás trabajando porque eso es bien importante que  
6 los invitados que están aquí en esta noche lo sepan.  
7 Nuestro plan de mercadeo está diseñado en una estructura  
8 de pago semanal. Tenemos pagos mensuales también,  
9 tenemos bonificaciones trimestrales. Pero tenemos un  
10 cheque semanal que va llegándole al distribuidor por  
11 causa de las personas que usted va reclutando.

12 Anoche yo tuve una reunión con un grupo de  
13 líderes de aquí de Orlando donde estuvieron un grupo de  
14 los líderes aquí y estuvimos hablando acerca de por qué  
15 es beneficioso uno ser socio de "Royal Tongan Limu". Esa  
16 cuota que nosotros pagamos de veinticinco dólares, porque  
17 nosotros pagamos una cuota de veinticinco dólares anuales  
18 para mantenernos como distribuidor. ¿Qué beneficio nos  
19 trae? Uno, compramos al costo. La caja nos sale en  
20 ciento veinte dólares. Por supuesto, si nosotros hacemos  
21 el compromiso mensual. Nos pagan comisión por cada  
22 compra que hagan los socios que nosotros reclutemos. Por  
23 supuesto debemos tener nuestra compra mensual, verdad,  
24 para que nos paguen estas comisiones. Tenemos servicio  
25 de contabilidad que nos da la compañía. El "office-to-

1 office" - un departamento de servicios al cliente que nos  
2 asiste, tanto en inglés como en español.

3 Una línea de reclutamiento con un número  
4 ochocientos y operadores en vivo para que nosotros  
5 podamos reclutar gente todos los días durante todo el  
6 tiempo. Un programa de promoción de viajes a Islas  
7 Vírgenes. Nosotros tenemos seguros médicos, con "Major  
8 Medical"; tenemos un seguro de vida disponible a través  
9 de la asociación de venta directa que lo podemos también  
10 comprar los distribuidores que quieran. Descuentos en  
11 materiales de presentación. Precios especiales en  
12 material de promoción. Operadores bilingües para tomar  
13 nuestras órdenes. Un "website" que lo podemos obtener  
14 por un precio módico. Un servicio de comunicación  
15 también a un precio económico. Un servicio de venta  
16 directa de órdenes que podemos enviar los clientes  
17 nuestros para que ellos compren con nuestro número y  
18 ganamos comisión. Nos venden literatura a precio de  
19 descuento. Tenemos reuniones de adiestramiento que son  
20 gratuitas. Tenemos orientaciones por teléfono como la  
21 orientación que estamos dando esta noche.

22 Esto es un servicio que nosotros tenemos por  
23 ser socios de "Dynamic Essentials" y debemos utilizarlo.  
24 Debemos invitar personas martes tras martes porque a  
25 nosotros este servicio no nos está costando un solo

1 centavo. La compañía nos pone a nosotros este servicio  
2 como parte de nuestra membresía. Como parte de nosotros  
3 ser socios de la compañía. Por eso es bien importante,  
4 bien importante que nosotros aprovechemos esta llamada de  
5 conferencia de los martes y cada martes invitemos más y  
6 más y más personas para que se beneficien de poder  
7 escuchar la información que tenemos aquí.

8 Aquellas personas que les interesen información  
9 de los planes de seguros pueden llamar a la oficina de  
10 "Dynamic Essentials" o al 1-800-657-8620. Estoy tratando  
11 de verificar si también el "Major Medical" y el "Term  
12 Life Insurance" también cubre a Puerto Rico. Así que  
13 mañana voy a ver si consigo la información para ya ir la  
14 también pasando a través de los boletines informativos.

15 Fíjense todo lo que nosotros obtenemos al  
16 nosotros hacernos socios de "Dynamic Essentials", al  
17 hacernos distribuidores de "Royal Tongan Limu". Por eso  
18 nosotros queremos invitar a las personas que están en  
19 esta noche en esta conferencia. Y que usted es la  
20 primera vez, o tal vez ya lo ha ido repitiendo martes  
21 tras martes, pero todavía usted no ha firmado, todavía  
22 usted no se ha hecho socio, a que usted lo haga hoy  
23 mismo. Mire, usted puede llamar a la persona que lo  
24 invitó y esa persona a través de la misma Internet si  
25 tiene computadora lo puede entrar a través de la

1 Internet. Y usted entra esta misma noche con su compra y  
2 todo, su caja y todo esta misma noche.

3 De no ser así pues, mire, llame a la persona y  
4 dígale si no tiene Internet, mira, yo quiero que me  
5 envíes una solicitud. Yo quiero entrar en "Dynamic". Yo  
6 quiero hacerme distribuidor de "Royal Tongan Limu" para  
7 comenzar también a ayudar a otras personas. Porque esa  
8 es nuestra primera consigna. Vamos a ayudar a muchos  
9 porque en la medida en que yo ayude a mucha gente me  
10 ayudo a mí también. En la medida en que yo sea de  
11 bendiciones a mucha gente voy a recibir bendición  
12 también.

13 Por eso nosotros estamos aquí en esta noche  
14 para compartir con cada uno de ustedes estas  
15 experiencias. Esta información. Todo esto que estamos  
16 haciendo, lo hacemos voluntariamente. Lo hacemos porque  
17 queremos que ustedes conozcan lo que está sucediendo. El  
18 doctor Ortiz sacando este tiempo, verdad, para llamar.  
19 Nuestros invitados de esta noche, Ana, Anibal, José  
20 Morales, consultor de la compañía nuestra, hispano. Al  
21 fin, todos estamos aquí para transmitir este mensaje y  
22 llevar a todos ustedes esta información.

23 Pero también queremos que los invitados que  
24 están esta noche aprovechen esa puerta que se les ha  
25 abierto. Aprovechen esta puerta que le ha llegado a

1       usted a su vida en esta noche y hágase distribuidor de  
2       "Royal Tongan Limu" y únase a nosotros en esta cruzada  
3       para llevar este mensaje, como dice la compañía, una  
4       persona a la vez.

5               Y para mí ha sido un placer en esta noche estar  
6       con ustedes. Por supuesto, ya estaremos aquí nuevamente  
7       el próximo martes en esta llamada telefónica, por esta  
8       misma línea telefónica, a esta misma hora. Y queremos  
9       agradecer a todos nuestros invitados en esta noche y a  
10      todas las personas que han estado escuchando. Pero no se  
11      me retiren porque ahora voy a pasar los micrófonos  
12      nuevamente al compañero José Morales para la clausura de  
13      la conferencia en esta noche. José."

14             MALE VOICE: JOSÉ MORALES: "Tremenda llamada,  
15      Pizarro, tremenda de testimonios y los informes que hemos  
16      oído del doctor Ortiz. Tremendo, tremendo. Se dan  
17      cuenta del tipo de liderato que tiene la compañía.  
18      Reúnanse con las personas que los invitó a esta llamada  
19      para que le indiquen cómo usted puede disfrutar de este  
20      gran producto y oportunidad. Este sábado, el 13 de abril  
21      celebraremos el primer año de "Royal Tongan Limu".  
22      Espero que ustedes que no pueden estar esta vez con  
23      nosotros puedan estar en la próxima celebración.

24             La semana que viene le daremos un informe de lo  
25      que sucedió en la celebración con todos los datos y el

1 embullo de la celebración. Y sé que vamos a tener unos  
2 anuncios muy, muy especiales la semana que viene porque  
3 van a tener unos lanzamientos tremendos en la reunión.

4 Gracias a todos los participantes de esta  
5 noche. A Ana y a Anibal, doctor Ortiz y especialmente al  
6 líder máximo Santiago Pizarro. Inviten a otros la semana  
7 que viene que estén en esta llamada. Queremos que esta  
8 llamada sea la llamada más exitosa que tiene la compañía.  
9 Vamos a enseñarle a la compañía que los hispanos estamos  
10 serios sobre esta oportunidad y vamos a invitar una  
11 cantidad máxima de personas la semana que viene.

12 Que tengan una semana exitosa y nos hablamos el  
13 martes que viene. Buenas noches."

14 MALE VOICE: RUBI SANTIAGO PIZARRO: "Buenas  
15 noches."

16 MALE VOICE: "Buenas noches."

17 MALE VOICE: RUBI SANTIAGO PIZARRO: "Gracias  
18 Ortiz, gracias Ana y gracias Anibal."

19 FEMALE VOICE: ANA RIVERA: "Okay. Buenas  
20 noches."

21 MALE VOICE: ANIBAL RODRÍGUEZ: "Okay. Buenas  
22 noches."

23 MALE VOICE: DOCTOR RAFAEL ORTIZ: "Okay.  
24 Buenas noches."

25 MALE VOICE: RUBI SANTIAGO PIZARRO: "Buenas

1       noches."

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## C E R T I F I C A T I O N O F T Y P I S T

MATTER NUMBER: C3593  
CASE TITLE: NATURE'S BOUNTY, INC., et al.  
TAPING DATE: DATE UNKNOWN  
TRANSCRIPTION DATE: DECEMBER 9, 2003

I HEREBY CERTIFY that the transcript contained herein is a full and accurate transcript of the tapes transcribed by me on the above cause before the FEDERAL TRADE COMMISSION to the best of my knowledge and belief.

DATED: DECEMBER 9, 2003

\_\_\_\_\_  
CARMEN P. DE CARVALHO

## C E R T I F I C A T I O N O F P R O O F R E A D E R

I HEREBY CERTIFY that I proofread the transcript for accuracy in spelling, hyphenation, punctuation and format.

\_\_\_\_\_  
CARMEN P. DE CARVALHO

1 OFFICIAL TRANSCRIPT PROCEEDING  
2 FEDERAL TRADE COMMISSION  
3  
4  
5

6 MATTER NO. C3593  
7

8 TITLE NATURE'S BOUNTY, INC., et al.  
9

10 DATE RECORDED: DATE UNKNOWN

11 TRANSCRIBED: DECEMBER 9, 2003  
12

13 PAGES 1 THROUGH 25  
14  
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18 NATURE'S BOUNTY C3593 WEEKLY SPANISH CONFERENCE CALL  
19 WITH HOSTS JOSÉ MORALES AND RUBI SANTIAGO PIZARRO  
20 ENGLISH TRANSLATION  
21  
22  
23  
24  
25

For The Record, Inc.  
Waldorf, Maryland  
(301) 870-8025

Exhibit B-7

## FEDERAL TRADE COMMISSION

I N D E XWEEKLY CONFERENCE CALLPAGE 3

## FEDERAL TRADE COMMISSION

In the Matter of: )  
Nature's Bounty, Inc., et al. ) Matter No. C3593

)  
-----)

Date Unknown

The following transcript was produced from a  
live tape provided to For The Record, Inc. on November 7,  
2003.

For The Record, Inc.  
Waldorf, Maryland  
(301) 870-8025

## P R O C E E D I N G S

- - - - -

CONFERENCE CALL WITH ANA RIVERA, ANIBAL RODRÍGUEZ

AND DOCTOR RAFAEL ORTIZ

UNIDENTIFIED FEMALE VOICE: "Attention, please, the meeting is about to begin. Ladies and gentlemen, welcome to the weekly Spanish conference call of "Royal Tongan Limu". Here is your host for this call, José Morales."

MALE VOICE: JOSÉ MORALES: "Good evening and welcome to the weekly call of "Royal Tongan Limu". Tonight we have people from California, Puerto Rico, from Chicago to New York and from one of the fastest growing states in the nation, Florida. This fast-growth in Florida is the result of the market expansion in the areas of Orlando and Miami.

Well, tonight, as we always have every Tuesday, we are going to talk about a product that enhances your life and is helping thousands of persons. The testimonies that we hear are extraordinary. We have with us... As this is an opportunity of growth due to leaders, we always rely on those leaders that support us in this call. And, as usual, we have here with us the top leader. Let's give a great welcome to our distributor, Rubi Santiago Pizarro."

1                   MALE VOICE: RUBI SANTIAGO PIZARRO: "Thank you  
2 very much and my thank you to my companion José Morales.  
3 As it has already been said, we also extend our welcome  
4 to all the distributors that are listening to us, as well  
5 as to all those around the United States and Puerto Rico  
6 that have been invited. We want to thank you wherever  
7 you may be for participating in this conference no matter  
8 what time it is because, as you know, with the change in  
9 time now it is nine o'clock in Puerto Rico and on the  
10 East coast. So let the Puerto Rico distributors remember  
11 to spread the word to everybody that it is at nine in the  
12 evening, Eastern Time, and Puerto Rico time.

13                   As usual, tonight we have guests from Puerto  
14 Rico. We have guests from Poinciana, from San Germán,  
15 and from Camuy. People who are not only distributing  
16 "Limu" but who also using it. As we do every time, we  
17 are going to talk a bit about what is "Limu". Why?  
18 Because we have people who are hearing for the first time  
19 about this great product that has been in the market for  
20 one year. March 31<sup>st</sup> was, practically, the "Limu"  
21 birthday. Of the "Limu" that this coming Saturday we  
22 will be celebrating in Louisiana, in Shreveport,  
23 Louisiana, where we will be on Saturday the 13<sup>th</sup> to  
24 celebrate the very first birthday of "Limu". It is going  
25 to be the first of many more to come for many years while

1       enjoying this tremendous product.

2               Well, "Limu" is the extract of a seaweed found  
3       in the Tonga islands of the South Pacific. It was there  
4       that these tremendous seaweeds were found full of the  
5       ocean nutrients: Vitamins, minerals, polysaccharides,  
6       lipo-nutrients, amino acids. Well, as doctor Jerry de  
7       Silva says, "Limu" is the perfect food because it is  
8       chock full of nutrients that allows not only our body,  
9       but also the whole system, the immune system and the  
10      hormones, everything, to function efficiently. Not only  
11      that, but because "Limu" also contains fucoidan, its most  
12      important ingredient.

13             Well, what is fucoidan? Scientists compared  
14      fucoidan to the mother's milk and with the same  
15      functions. In other words, it makes our immune system to  
16      have much greater capacity and much more strength to  
17      fight viruses, parasites, bacteria, and fungi. Well, we  
18      have a testimony we heard last year when the distribution  
19      of "Royal Tongan Limu" was done in Puerto Rico. How our  
20      product helped a client that started using "Royal Tongan  
21      Limu" because she had a pain in the abdomen. This lady  
22      from Manatí told us that after taking "Royal Tongan Limu"  
23      for two weeks this lady expelled a twelve inches worm.  
24      Listen to that. A twelve inches worm!

25             In other words, "Limu" is a great product to

1 fight parasites. If you, your child or any member of  
2 your family thinks he has parasites, look, let's take  
3 immediately "Royal Tongan Limu". This product came into  
4 the market last year at about this time. And since then  
5 it has had a great impact on the community. In both  
6 communities, the Anglo-Saxon and the Hispanic  
7 communities. And we are sure that it will do the same  
8 with the Oriental community, the European community and  
9 Spain's. Well, our company has plans of expansion to the  
10 whole world. We are going to be getting in country after  
11 country to take this message to every person. Of "Royal  
12 Tongan Limu."

13 What conditions the "Limu" is good for?  
14 According to Rita Elkins (phonetic), a writer and a  
15 health specialist, who has written a wonderful book  
16 titled "Limu moui, the valuable seaweed of the Tonga  
17 Islands." In this book, pages 10 and 27, Rita Elkins  
18 (phonetics) lists a whole series of ailments that "Limu"  
19 is good for. She mentions cancer, diabetes, arthritis,  
20 anemia, allergies, abrasions and cuts. She says that  
21 "Limu", is very good for arteriosclerosis. "Limu" is  
22 good to lower the cholesterol level, the triglycerides  
23 levels. And we have testimony of persons who attest that  
24 "Limu" helped them to lower their triglycerides and  
25 cholesterol levels. "Limu" is good for psoriasis, skin



1 conditions, to eliminate fungus in the feet, fungus  
2 between the legs.

3 We have great testimonies that "Limu" is also  
4 good to fight hemorrhoids, testimonies that we have been  
5 hearing, day after day, from people who state that since  
6 they have been using "Limu", listen, their problem with  
7 hemorrhoids practically is gone. Matter of fact, every  
8 one of those testimonies that we hear endorses what Rita  
9 Elkins says in her book.

10 We recommend that all those persons listening  
11 to this call try to get hold and read Rita Elkins  
12 (phonetic), "Limo-moui". A book which we have available  
13 both in Spanish and in English. Talk to the person who  
14 invited you to listen to this call and ask for more  
15 details about "Royal Tongan Limu", its ingredients, how  
16 you can get Rita Elkins' book to read immediately and to  
17 inform yourself much more. And there is much more  
18 information in our WebPages on the Internet in  
19 "Royaltonganlimu.com".

20 Well, tonight we don't want only to hear the  
21 "Royal Tongan Limu" story, but also to hear testimonies.  
22 This call, of course, has a dual purpose:

23 (1) To let you know what "Royal Tongan Limu" is  
24 doing in other peoples' lives. (2) But, also, to let you  
25 in this opportunity of a business. The opportunity to

1 join our company as a distributor, and to grow  
2 dynamically along with the company, and to make a lot but  
3 a lot of money. Because one of the interesting things  
4 that our compensation plan has is that you earn weekly  
5 commissions from the persons that you add to the  
6 business.

7 Well, we don't want to continue without  
8 listening to the testimonies we have. Our guests are  
9 from Puerto Rico and we have them right here in Florida  
10 tonight. If you are interested, if you are a client, if  
11 you are a distributor and want to share your testimony in  
12 next Tuesday's meeting, please give me a call or call our  
13 friend José Morales or your leader so that they get in  
14 touch with me or José Morales so that we can have you as  
15 a guest next week in this meeting of every Tuesdays.

16 Now we go to the island of Puerto Rico from  
17 where we have with us Ana Rivera our guest of this  
18 evening and she will be talking with us directly from San  
19 Germán, Puerto Rico."

20 Starts conference call between Rubi Santiago Pizarro and Ana  
21 Rivera:

22 MALE VOICE: "Good evening, Ana."

23 FEMALE VOICE: "How are you?"

24 MALE VOICE: "Good evening, Ana. Give us your  
25 testimony, tell us what "Limu" is doing and about the

1 testimonies that you have to share with us tonight, Ana."

2 FEMALE VOICE: "Yes. I suffered of migraines  
3 and I have been taking "Limu" for a month and I managed  
4 to control the migraine. I have also another testimony,  
5 that of one of my clients who has diabetes."

6 MALE VOICE: "Yes."

7 FEMALE VOICE: "Diabetes, and she takes insulin  
8 all the time. This morning she called me and she went to  
9 the laboratory. The sugar level she had at 480 got down  
10 to 143 and the triglycerides that were almost at 800 got  
11 down to 400. She called me and I said... I asked her  
12 permission to give this testimony tonight because "Limu"  
13 really works."

14 MALE VOICE: "Great! Great! That's great!  
15 Really great! So that people see that we really have a  
16 wonderful product. And you see in this an opportunity to  
17 help many persons and, at the same time, make additional  
18 income."

19 FEMALE VOICE: "That's right."

20 MALE VOICE: "Ana, when did you start as a  
21 distributor?"

22 FEMALE VOICE: "Well, approximately one month."

23 MALE VOICE: "Approximately one month. That's  
24 great! And you are expanding."

25 FEMALE VOICE: "Yes."

1 MALE VOICE: "And we hope soon to welcome you  
2 again in the next meeting of Fridays. I'll be there in  
3 Puerto Rico by that Friday of April 20<sup>th</sup>."

4 FEMALE VOICE: "Of April."

5 MALE VOICE: "In April I'll be with you in the  
6 meeting that we will have in Mayagüez, at the McDonald's  
7 of Mayagüez."

8 FEMALE VOICE: "Correct."

9 MALE VOICE: "So we'll be greeting each other  
10 and sharing this tremendous experience. Thank you, Ana,  
11 for being with us."

12 End of conference call with Ana Rivera.

13 - - - - -

14 Starts conference call between Rubi Santiago Pizarro and Anibal  
15 Rodríguez:

16 MALE VOICE: RUBI SANTIAGO PIZARRO: "Well,  
17 let's move now to Poinciana. Let's go on to Poinciana  
18 here in Florida from where I am transmitting this. I am  
19 in Orlando and we are going to hear a distributor that we  
20 have in Poinciana, here in Florida, and his name is  
21 Anibal Rodríguez."

22 MALE VOICE: "Good evening, Anibal."

23 MALE VOICE: "Good evening, Santiago."

24 MALE VOICE: "Anibal, tell us what testimony  
25 you have for us tonight that you wish to share with the

1 great public that is listening all over Puerto Rico and  
2 the United States."

3 MALE VOICE: "Well, first I would like to  
4 welcome a lady who started with us, Omayra Ujaque. I  
5 want to welcome her, she is listening to the program and  
6 I want to tell her to go ahead. She is doing very well.  
7 She loves the product and she is promoting the product  
8 tremendously. So, good luck, Omayra!

9 I have two testimonies, inclusive one of a  
10 neighbor. Her name is Lilly. This is a lady over fifty,  
11 almost sixty years old. This lady's sugar level has  
12 always been 400."

13 MALE VOICE: "Yes."

14 MALE VOICE: "She started taking "Limu" about a  
15 month ago. She started taking it and I just let her be.  
16 She also has a psoriasis problem. One on her arms -- so  
17 that you can understand it -- looked like a crocodile  
18 hide. That lady's skin looked like it because her  
19 psoriasis was pretty bad. She was spending a lot of  
20 money in medicine, in ointments, things that the doctors  
21 gave her but without results. I said to her: "This is  
22 going to help you a lot. I trust this product." So she  
23 started taking it and I let her do her thing. She lives  
24 four houses down the street from my house.

25 Sunday her sister came over to get another

1 bottle. So I asked her, "How's Lilly?" She answered,  
2 "Well, her sugar level from 400 went down to 185." This  
3 is a woman that has been using insulin twice a day for  
4 many years. "And how is her arm?" "I hadn't seen the  
5 skin of her arm for about two years. Now I can see the  
6 skin and she is taking it." Then I told her, "So now  
7 what you are going to do now before getting to bed is to  
8 get a cotton ball and use pure "Limu" to apply to that  
9 arm." And she is doing it. That was Sunday. I saw her  
10 today and she said to me, "If I had done that from the  
11 beginning I would be healed." The illness is  
12 disappearing at a giant pace. I was surprised when I  
13 looked at the arm. It is tremendous. That's a  
14 tremendous testimony.

15           There is also a gentleman that, regretfully,  
16 had recently a heart attack and he had been taking "Royal  
17 Tongan Limu" for a little while. You know that if you  
18 have a heart attack and you have to have an operation to  
19 get some valve or something, if your sugar level or your  
20 blood pressure is high they can't operate. Due to the  
21 fact that he had been taking "Royal Tongan Limu", this  
22 gentleman-because I believe he suffered of sugar or high  
23 blood pressure-his sugar level and his blood pressure  
24 were normal. So they could quickly take care of him and  
25 save his life.

1           That is, I see that "Royal Tongan Limu" even  
2       save lives. I went to the point of calling a person in  
3       Puerto Rico who has fifteen years... She is a person,  
4       she is a Chemist with fifteen years of experience and I  
5       sent her the "Limu" breakdown because I like to be sure  
6       of what I have. And this lady told me... Her name is  
7       Lourdes Villanueva. This lady said to me ... She made  
8       an analysis and said to me, "Look, all that this is, all  
9       the nutrients that this product has are very good and to  
10      not mix with anything. That is, once this is altered the  
11      nutrients lose their value. So this is a natural  
12      product. This product is good."

13           She is confirming to me that there is no trick  
14      with this product. That the nutrients, that all the  
15      vitamins that this has, many of them, you cannot mix with  
16      anything else. You cannot alter it. You cannot use a  
17      trick here as it happens with other medicines where you  
18      put a little bit of this and a bit of that to change it.  
19      No, this is natural. I did that "research" with her and,  
20      honestly, I became happier with the product.

21           Today, you know, people are excited with this  
22      product. Every day I go out on the street, I go out on  
23      the street every day, I meet people to whom I sold the  
24      product and they are very happy with the product. So I  
25      am very happy with the product and I hope that next week

1       this lady can offer her testimony about this person who  
2       had a heart attack because his wife works with her. So,  
3       have a good evening."

4               MALE VOICE: "Thank you, we thank our partner  
5       Anibal Rodríguez directly from Poinciana. Really,  
6       Anibal, what you indicate is true."

7               MALE VOICE: "Huh-huh."

8               MALE VOICE: "That is so because the company  
9       that produces "Limu" is MBTY, our main company."

10              MALE VOICE: "Huh-huh."

11              MALE VOICE: "MBTY is located in Bohemia, Long  
12       Island, New York. The company has been producing natural  
13       products for 30 years. It is the largest company of its  
14       kind. MBTY manufactures over 1,500 natural products."

15              MALE VOICE: "Huh-huh."

16              MALE VOICE: "Our laboratories are the most  
17       advanced in technology and the company went all out  
18       taking the utmost care in order to place in the market a  
19       product really effective."

20              MALE VOICE: "I would like to interrupt you,  
21       Santiago, because she told me..."

22              MALE VOICE: "Yes, of course."

23              MALE VOICE: "...that the product, when people  
24       take it, realize that it has no taste. She told me that  
25       this product has no taste because this is a product



1 without chemicals. Do you understand me?"

2 MALE VOICE: "That is so."

3 MALE VOICE: "This product is not altered.  
4 This is completely natural. That's why it has no taste  
5 like others that taste like grape or that. No, this  
6 product isn't like that. That's why the product, the  
7 "Limu Tongan", has no taste because it is completely  
8 natural."

9 MALE VOICE: "Yes. It is not altered."

10 MALE VOICE: "One hundred percent natural."

11 MALE VOICE: "Purely."

12 MALE VOICE: "One hundred percent natural."

13 MALE VOICE: "Huh-huh."

14 MALE VOICE: "Well, we would like now to give  
15 our thanks to Anibal for his help and for this testimony  
16 and the testimonies about psoriasis that continue,  
17 continue and continue coming. They don't stop."

18 MALE VOICE: "Amen."

19 MALE VOICE: "Each testimony that come makes us  
20 amazed. The testimonies about different conditions that  
21 made people amazed how well "Royal Tongan Limu" has  
22 worked."

23 End of conference call with Anibal Rodríguez.

24 - - - - -

25 MALE VOICE: RUBI SANTIAGO PIZARRO: "Well,

1 let's turn now to our companion doctor Rafael Ortiz,  
2 naturopath licensed in Puerto Rico, that is a naturopath  
3 licensed Puerto Rico, who always has the most amazing  
4 testimonies to share with us."

5 Starts conference call between Rubi Santiago Pizarro and Doctor  
6 Rafael Ortiz:

7 MALE VOICE: "Doctor Rafael Ortiz, my  
8 associate, good evening."

9 MALE VOICE: "Good evening, Pizarro, and good  
10 evening to our friends on this call. We are going to  
11 greet some relatives that are listening to us in  
12 Pennsylvania. Look, these persons that are getting those  
13 results with the psoriasis... Remember that I deal a lot  
14 with that. What happens is that "Limu" contains a  
15 protein that repairs the skin tissue from the inside."

16 MALE VOICE: "That is correct."

17 MALE VOICE: "And from the outside to the  
18 inside. It activates the collagen and keeps the skin  
19 moist to slow down the aging process of the skin. What  
20 happens? When you apply "Limu" to the skin, orally or  
21 topically, what happens is that you are facilitating its  
22 action and its work. That's why these persons who start  
23 using the product notice the quick change and if they  
24 used it quickly and were not afraid like some people do,  
25 the effects would be much more positive. Faster.

1                   We, here in Puerto Rico, are dealing with  
2 different health conditions of the persons because our  
3 profession demands it. We are dealing with a problem  
4 that we have already removed. The problem of four  
5 cancerous tumors in the uterus of a 21-year-old woman.  
6 Those tumors disappeared in a matter of thirty days.  
7 Don't ask me how. But I do know that this person was  
8 taking "Royal Tongan Limu". She wasn't taking anything  
9 else because the medications that the doctor had given  
10 her were hurting her. It was paralyzing the circulation  
11 in her leg, her right leg that was affected by those  
12 tumors.

13                   I also heard some statistics indicating that  
14 there are eighty million diabetics in the United States.  
15 And that of those eighty million fifty thousand persons,  
16 annually, have to undergo the amputation of some part of  
17 their body. We have a product and the people to take  
18 this product."

19                   MALE VOICE: "Definitely. And, listen, listen,  
20 Ortiz, we have before us the impact of "Royal Tongan  
21 Limu" because we have many persons who are going through  
22 different types of situations and difficulties. These  
23 days there is much talk about the immune system and that  
24 we should strengthen the immune system as much as  
25 possible, right, that we cannot ignore it. To face any

1 situation: a bacteriological war attack, chemical war.  
2 Right now we have this problem in the Middle East. On  
3 the other hand, we have the economic problem. This  
4 afternoon I was reading how..."

5 MALE VOICE: "Huh-huh..."

6 MALE VOICE: "...how the petroleum is going up as  
7 they talk of an embargo, right?"

8 MALE VOICE: "Of an embargo. Recently, yes,  
9 right now today they are saying that it is going up fifty  
10 cents, that is, it is going to increase fifty cents a  
11 liter."

12 MALE VOICE: "That is correct."

13 MALE VOICE: "A gallon."

14 MALE VOICE: "Here, for example, you notice it  
15 when you go to the gas station and here it is already at  
16 \$1.60, \$1.70."

17 MALE VOICE: "Yes."

18 MALE VOICE: "At \$1.50."

19 MALE VOICE: "The cheapest is already \$1.45, or  
20 \$1.50."

21 MALE VOICE: "Yes."

22 MALE VOICE: "And that, definitely, represents  
23 a problem, causes tension and causes stress."

24 MALE VOICE: "The number one assassin, the  
25 stress."

1           MALE VOICE: "And it has to be indicated to the  
2 public that is listening to us, to the distributors, that  
3 we are living a historic moment. One, because there is a  
4 lot of people looking for a part-time. There are many  
5 persons trying to find additional income. And I feel so  
6 happy when I hear distributors who call me and say to me,  
7 "Pizarro, this week I am going to receive a check for two  
8 hundred dollars, three hundred dollars." This week a  
9 distributor who said to me, "Look, my check for this week  
10 is for one thousand dollars," called me."

11           MALE VOICE: "Wow."

12           End of conference call with doctor Rafael Ortiz.

13           MALE VOICE: RUBI SANTIAGO PIZARRO: "I said to  
14 myself, 'Wow, I congratulate you because you are working  
15 for that.' You are working because it is very important  
16 that our guests that are here tonight know it. Our  
17 marketing plan is designed around a structure of weekly  
18 payments. We also have monthly payments and quarterly  
19 bonus. But we have a weekly check that reaches the  
20 distributor because of the persons that you recruit.

21           Last night I had a meeting with a group of  
22 leaders of Orlando, where we had a group of leaders from  
23 here, and we talked why it is good to be a partner of  
24 "Royal Tongan Limu". That yearly fee of twenty-five  
25 dollars that we pay, it is because we pay a fee of

1 twenty-five dollars a year to continue as distributors.  
2 What is the benefit? Number one, we buy at cost. The  
3 case costs us one hundred and twenty dollars. Of course,  
4 if we take a monthly compromise. They pay us a  
5 commission for each sale to those partners that we  
6 recruited. Of course we must have our own monthly  
7 supplies, correct, so that they pay us those commissions.  
8 The company provides us with an accounting service. The  
9 office-to-office, a Customers Service Department that  
10 helps us in English as well as in Spanish.

11 One recruiting line with an eight hundred  
12 number and live operators so that we can recruit people  
13 every day. A promotional program of trips to the Virgin  
14 Islands. We have a health insurance plan with Major  
15 Medical, we have life insurance available through the  
16 direct sales association and we can also buy from any  
17 distributor that we want to. Discounts in presentation  
18 materials. Special prices for promotional materials.  
19 Bilingual operators to take our orders. One website that  
20 we can have for a reasonable price. A communication  
21 service also at an economical price. A direct sales  
22 service that we can offer to our clients so that they buy  
23 with our number and we receive a commission. They sell  
24 us literature at a discount price. We have free training  
25 meetings. We have orientation by phone like the

1 orientation we are offering tonight.

2 This is a service that we have for being  
3 partners of Dynamic Essentials. And which we should use.  
4 We must invite people Tuesday after Tuesday because such  
5 service doesn't cost us one cent. The company provides  
6 us with this service as part of our membership. As part  
7 of being partners of the company. For that it is very  
8 important, very important, to use this call for a  
9 conference on Tuesdays and to invite more and more on  
10 Tuesdays so that they have the benefit of being able to  
11 hear the information that we have here.

12 Those persons interested in getting information  
13 about the insurance plans can call the offices of Dynamic  
14 Essentials or 1-800-657-8620. I am trying to find out if  
15 Major Medical and Term Life Insurance also cover Puerto  
16 Rico. So I am going to see if tomorrow I can get that  
17 information to pass it on through the information  
18 bulletins.

19 See all that we get by becoming partners of  
20 Dynamic Essentials, by becoming distributors of "Royal  
21 Tongan Limu". For that reason we want to extend our  
22 invitation to those persons participating of this  
23 conference call tonight. And if this is the first time  
24 that you participate, or if you have participated Tuesday  
25 after Tuesday but without signing up, without becoming a

1 partner, do it today. You can call the person that  
2 invited you and that person through the Internet, if you  
3 have a computer, can do it through the Internet. And you  
4 will join this very night with your acquisition and all,  
5 your box and all this very night.

6 Otherwise, call that person and say that you  
7 don't have Internet and that, look, I want you to send me  
8 an application. I want to join Dynamic. I want to  
9 become a distributor of "Royal Tongan Limu" to start  
10 helping other persons also. Because that's our main  
11 objective. We are going to help many because in as much  
12 as I help many people I will be helping myself. In as  
13 much as I become a blessing to many persons I will be  
14 blessed.

15 That's why we are here tonight to share with  
16 each one of you these experiences. This information. All  
17 this that we are doing is being done voluntarily. We are  
18 doing it because we want you to know what is happening.  
19 Doctor Ortiz taking part of his time to call. Tonight's  
20 guests Ana, Anibal, and José Morales, our company's  
21 consultant, a Hispanic. All of us are here to transmit  
22 this message and this information to all of you.

23 But we also want that our guests of this  
24 evening take up the chance of the door that is opening.  
25 That the opportunity that is offered to you at this point



1 in your life tonight and become a distributor of "Royal  
2 Tongan Limu" and join us in this crusade to carry this  
3 message, as the company puts it, one person at a time.

4 For me it has been a great pleasure to be with  
5 you tonight. And, of course, we will be again next  
6 Tuesday in this telephone call, on this same telephone  
7 line at this same time. And we would like to thank all  
8 of our guests of this evening and all those that are  
9 listening. But don't go away because now I am handing  
10 over the mike again to José Morales for the closing of  
11 tonight's conference. José."

12 MALE VOICE: JOSÉ MORALES: "Great call,  
13 Pizarro, great testimonies and the information provided  
14 by doctor Ortiz. Great, tremendous. You see what kind of  
15 leadership this company has. Get together with the  
16 persons who invited you for this call to find out how you  
17 can enjoy this great product and this opportunity. This  
18 Saturday, April 13<sup>th</sup>, we will celebrate the first year of  
19 "Royal Tongan Limu". I hope that those that cannot be  
20 with us this time will be able to do it in our next  
21 celebration.

22 Next week we'll give you a report about what  
23 happened in the celebration with all the details and the  
24 excitement of the celebration. And I know that we are  
25 going to have next week some announcements, very, very

1 specials because in the meeting we'll have great offers.

2 Our thanks to all those who participated  
3 tonight. To Ana and to Anibal, doctor Ortiz and,  
4 especially, to the top leader, Santiago Pizarro.  
5 Invite others to be in next week's call. We want this  
6 call to be the mostly successful of all calls had by the  
7 company. We are going to show the company that we  
8 Hispanics are serious about this opportunity and we are  
9 going to invite the maximum of guests we can for this  
10 coming week.

11 Have a successful week and we will talk again  
12 next Tuesday. Good night."

13 MALE VOICE: RUBI SANTIAGO PIZARRO: "Good  
14 night."

15 MALE VOICE: "Good night."

16 MALE VOICE: RUBI SANTIAGO PIZARRO: "Thank  
17 you, Ortiz, thank you Ana and thank you Anibal."

18 FEMALE VOICE: "Okay. Good night."

19 MALE VOICE: "Okay. Good night."

20 MALE VOICE: "Okay. Good night."

21 MALE VOICE: "Good night."

22 - - - - -

## C E R T I F I C A T I O N O F T Y P I S T

MATTER NUMBER: C3593CASE TITLE: NATURE'S BOUNTY, INC., et al.TAPING DATE: DATE UNKNOWNTRANSCRIPTION DATE: DECEMBER 9, 2003

I HEREBY CERTIFY that the transcript contained herein is a full and accurate transcript of the tapes transcribed by me on the above cause before the FEDERAL TRADE COMMISSION to the best of my knowledge and belief.

DATED: DECEMBER 9, 2003

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CARMEN P. DE CARVALHO

## C E R T I F I C A T I O N O F P R O O F R E A D E R

I HEREBY CERTIFY that I proofread the transcript for accuracy in spelling, hyphenation, punctuation and format.

---

CARMEN P. DE CARVALHO

For The Record, Inc.  
Waldorf, Maryland  
(301)870-8025



## Results From the First 60 Days!

### Royal Tongan Limu™

### Product Testimonials

My ability to walk was hampered for many years by claudication of the arteries in my legs. It was hard to walk 3 minutes at a time without severe pain. It was sit down or fall down! Every 4 months, I had to check into the hospital to undergo a medical procedure, similar to angioplasty, to reopen the arteries in my legs. After taking 2 tablespoons of **Royal Tongan Limu™** twice a day for 22 days, I can really tell the difference in my legs. I can now walk farther than I have in the past 5 years. In addition, I am sleeping better, have more energy and don't have bouts of indigestion anymore. I have given up my afternoon nap and now have more productive time. Every day I find another plus from **Royal Tongan Limu™**!

**Warren Hasse, Dallas, TX**

At the age of 50, my list of doctors got longer by the month: gastroentologist, rheumatologist, ear, nose and throat doctor, to name just a few. My medicine bill totaled over \$300 per month. After 6 weeks on **Royal Tongan Limu™**, I was able to completely stop all prescription drugs! It has also helped me with energy and the stress of running a business.

**Carolyn Walraven, Dubberly, LA**

I've been taking several kinds of medication to help with the pain of fibromyalgia, for about 4 years. I took pills in the morning to help me function and at night to help me sleep, but I stopped taking them because I did not feel they were helping me and I felt drugged. After 3 weeks of using **Royal Tongan Limu™**, I feel great! I also quit smoking after several attempts and believe it also helped me with the cravings.

**Joyce Sample, Missoula MT**

I suffered from fibromyalgia and chronic fatigue syndrome, both causing constant pain, especially after any kind of strenuous exertion, or when the weather changed. I was taking at least 6 Ibuprofen a day and 2 or 3 Tylenol PM for pain and to sleep at night. After 2 weeks on **Royal Tongan Limu™**, I am not taking

either one of those medications, and my pain during the day has all but disappeared, my energy level is "out the roof" and I am sleeping very well at night. Thanks DEI, for **Royal Tongan Limu™**!

**Rebecca Siddon, Oak Ridge, LA**

I have had severe fever blisters, caused by the Herpes virus, on my lower lip for as long as I can remember. These typically begin with a tingling sensation in a small area and progress until ¼ to ½ of my lower lip is swollen, red, and bleeding. Ultimately, the lesion becomes painful throughout the typical 3 to 5-week duration and is quite unsightly and embarrassing. Upon feeling the familiar sensation begin, I immediately applied **Royal Tongan Limu™** directly onto the emerging blister to see what would happen. After 4 days of applying it twice a day, the blister was going away and never surfaced! I was amazed, as I have never experienced this quick of a recovery from this repulsive ailment.

**Mark Kuhn, Springfield, MO**

After feeling flu symptoms, I also noticed that my blood pressure was elevated. I began taking 2 tablespoons of **Royal Tongan Limu™** 3 times a day and continued to check my blood pressure every morning. To my astonishment, by the 3<sup>rd</sup> day, the flu symptoms had ceased. By the 4<sup>th</sup> morning, my systolic reading had decreased by 30 points and the diastolic reading had decreased by 21 points! I no longer suffer with the side effects (dizziness, light-headedness, headaches) from the hypertension medication I was taking.

**Mary Taylor Ojo, Sugar Land, TX**



I underwent chemotherapy after being diagnosed with breast cancer, 3 years ago. Then, last October, I began chemotherapy again when the cancer reappeared in my other breast and lower spine. In the beginning of January, because of severe pain, I was using a cane to walk and by the end of the month, I was in a wheelchair. By February, I had no appetite and would go as many as 3 days without eating. I also began oxygen and during March, was on it all day. By April I was unable to eat without getting sick, continued to lose weight, and was so weak, I was totally bedridden and on pain killers, including morphine. It was difficult for me even to get up to go to the restroom. The doctors told me there was nothing more that could be done. In the beginning of April, my uncle gave me **Royal Tongan Limu™**. The first week, I began to take 3 tablespoons, 3 times a day. After 3 days, I began to notice some results. My breathing was better, even though I was still on oxygen. The second week, I increased the dosage to ¼ cup, 3 times a day and noticed an increase in my appetite, improvement in my breathing and more energy. After 3 weeks on the product, I was no longer using oxygen to breathe and resumed tasks around the house, such as cooking and cleaning. If I over exerted myself, I would need to use the oxygen for 15 or 20 minutes only. Now, 2 months since I began taking the product, I have plenty of energy and am pain free in my lower back. I am able to take care of my children, work around the house, and even tend to my flowerbeds. My doctors are saying, "Whatever you're doing, keep doing it!" I praise God for **Royal Tongan Limu™**!

**Cammie Ward, Liberty, TX**

My father-in-law has diabetes, which was out of control. He had been taking oral medication, but when his blood sugar level reached between 200 and 350, the doctor had put him on insulin shots. His first week on **Royal Tongan Limu™**, he took 2 tablespoons, 2 times a day. The second week, he increased it to 2 tablespoons, 3 times a day. After checking his blood sugar level, he found it had dropped to 140 and remains between 150 and 160.

**Jeff Best, Liberty, TX**

I have had chronic sleep problems for the past 20 years and have spent many hours tossing and turning and staring at the ceiling till daybreak. I chose to get off the prescription medication my doctor prescribed years ago and no over the counter aids helped. After hearing friends and family say they were sleeping better at night because of **Royal Tongan Limu™** I began taking it. After 3 nights I noticed a total change in my sleeping. What a joy it is to wake up and find it's

morning! I feel rested during the day and feel a sense of well being and happiness from the product. Thank you DEI. **Royal Tongan Limu™** is a real blessing!  
**Sally Holley, Heflin, LA**

I had suffered from insomnia for the last 6 months. Since I began taking **Royal Tongan Limu™** 4 weeks ago, I no longer find myself lying in bed, awake at 2 a.m. Not only am I sleeping longer, my sleep is more restful. In addition, my energy and stamina have improved. The energy I feel is natural, in contrast to the nervous energy I have felt from other supplements. I have not experienced a single negative effect.

**Tricia Wright, Mount Vernon, WA**

I was in extreme pain following knee replacement surgery in January and physical therapy was an excruciating experience. Twice a day, I had to take 200-500 mg. Of Extra Strength Tylenol, 250 mg. Of Ultram and 50 mg. Of Percoset, totaling 2300 mg. Of pain medication, daily. I began taking **Royal Tongan Limu™** on March 31<sup>st</sup>, and 4 weeks later, the last week in April, I began to notice that my pain was almost gone. Consequently, I stopped taking all my pain medication, except one 50 mg. Tablet of Ultram at bedtime. Even though physical therapy is still painful, I find that my pain subsides about 30 minutes after taking **Royal Tongan Limu™**.

**Robert Wilson, Springfield, MO**

I was experiencing very sharp pains in my upper left chest and the doctor told me that if I had another severe episode I would need to go to the emergency room. Since taking **Royal Tongan Limu™** I have not had even one small episode of pain! In addition, I rubbed the product on a rash I had on my hand and it disappeared after only one application. I am amazed!

**Jody Siddon, Oak Ridge, LA**

Our 6 year old daughter, Christina, has had breathing problems since the day she was born. Ever since a near death experience when she was 6 weeks old, she has had to use a Breathalyzer on many occasions. Recently, we had to cut a weekend trip short and return home due to the breathing problems Christina was having from the high spring time pollen content. We decided to try **Royal Tongan Limu™** because the traditional medications she was taking were not clearing her up completely. After 4 days, all signs of Christina's pneumonia were gone and all her other symptoms cleared up, as well. Our whole family is now on the product and we have noticed many other benefits, after approximately 4 days of use.

**David Langston, Shreveport, LA**

On the allergy scale of 0-4, with 4 being the worst, most of my tests registered 3 or 4. After 11 days of using **Royal Tongan Limu™**, I have no congestion, fewer headaches, sleep better, breathe normally and go all day without irritated eyes. In addition, I credit the product for helping me get rid of pink eye, in 2 days.

**Marc Bartley, Sugarland, TX**

For many years, I suffered with sinus infections that resulted in numerous visits to the doctor and repeated use of antibiotics. I can truthfully say that within the first 2 weeks on **Royal Tongan Limu™**, I had the same results as I've had with antibiotics. For the last 6 weeks, I have been wonderfully clear of all sinus and allergy problems, which is phenomenal, considering our fluctuating weather here in North Texas. In addition, I have a remarkable boost in my energy level and have not been experiencing food cravings. Consequently, I lost five pounds without actually dieting.

**Peggy Crawford, Richardson, TX**

For 13 years, my daughter has been suffering from asthma and a chronic cough every night. After 5 days on **Royal Tongan Limu™**, I noticed she was not coughing at night. For the last 46 days, she has not coughed, wheezed, or had to use the inhaler! The product has been a blessing to her and she will take it for the rest of her life!

**Bonnita Warren, Sugarland, TX**

**Royal Tongan Limu™** has helped our whole family! First, our grandson, Weston, has had mild, but continual sickness since he began daycare at 4 months of age. He had chronic ear infections, runny nose, cold type symptoms and "yucky" sounding mucous, which seemed to linger in his throat. He has been on more antibiotics in the last year than the whole family combined. After less than a week of giving him about 1 teaspoon of **Royal Tongan Limu™** twice a day, we noticed that the ear infections, runny nose, cold symptoms and mucous were gone and have not returned since, even though he is still in daycare! He has not been back to the doctor at all!

In addition, my 78 year-old mother-in-law had always been active and upbeat, doing for others, involved in church activities and working in her flowerbeds. Over the past 2 years, she had become more and more depressed and less active. She was looking old and was always "down", in spite of taking anti-depressants. She started to say things like, "I wish the Lord would just take me home, I'm ready to go." She is a wonderful, well loved Christian woman and seeing her like this broke our hearts. She began taking

**Royal Tongan Limu™** on April 2<sup>nd</sup>. By the following weekend she was feeling much better, and after another week, she stopped taking the anti-depressants. She's back to her old self and while visiting here she told me she was "feeling so good" that she washed her car the previous day! What is so absolutely remarkable is the way she now looks so radiant, in contrast to how she looked a month ago. She has even admitted that she believes the product has also helped her with incontinence!

The product has also helped my husband, Cliff, with his sinus and allergy problems. He used to carry a roll of toilet tissue with him everywhere, for years. Mornings were terrible and he would blow his nose for what seemed like hours, without feeling clear. He had also developed dark circles under his eyes. In addition, he suffered from pain in his wrist and often had to wear a brace for symptoms resembling carpal tunnel syndrome. Since using **Royal Tongan Limu™** Cliff has experienced significant improvement with both problems and in addition, has felt an increase in energy. Even his skin, like mine, is looking better too.

We cannot thank DEI enough for bringing this product to us. Next to "divine intervention" we've never seen anything like this. We are thrilled that we have the opportunity to offer this dynamic product to those around us, and as if that weren't good enough...we get paid to do so!

**Cliff & Cheryl George, Hammond LA**

After having glaucoma surgery, I had to wear dark glasses in lighted rooms and had very poor night vision. Since taking **Royal Tongan Limu™** the lights no longer bother my eyes and my vision has actually improved.

**Lee Gelling Sr., Richmond, TX**

I had to live with a severe asthma condition, paying for high priced prescriptions that provided very little comfort. After using **Royal Tongan Limu™** for a few days, I no longer need prescriptions, inhaler or breathing machine to live a normal life. In addition, I no longer suffer from acid reflux or allergic reactions to fire ant bites.

**Agatha Gelling, Richmond, TX**

Since taking **Royal Tongan Limu™**, I have so much energy, I feel like the "Energizer Bunny" who keeps going. It is a sustaining kind of energy, not a "buzz". I've doubled my workout intensity and increased my muscle tone. I run up our stairs at home, two at a time and feel younger than I did in college, and I am 40!

**Margi Siems, Carrollton, Texas**

I've suffered from acid reflux, joint pain, spastic colon and sebarea. The acid reflux stopped after 1 ounce of **Royal Tongan Limu™**; After 3 weeks, the sebarea was gone and the joint pain subsided; And 3 weeks later, the spastic colon has healed, my energy, strength and memory have increased and my clothing fits better. My quality of life has greatly improved!

**Brad Lewis, Beaumont, TX**

My 18 year old son and I suffer tremendously during the spring allergy season in North Texas. Since using **Royal Tongan Limu™**, I have not had to take any allergy medication and though my son is still using his Claritin, he no longer needs to take tablets when he mows the lawn. We both have more energy. In addition, my son had mono and since taking the product, has not had the chronic fatigue associated with this disease. Now, even our dog is a Limu Pup!

**Emily Richardson, Gunter, TX**

For 8 years I suffered from adult asthma and when an attack hit, it felt like my throat was closing and my chest was caving in. I had to use my prescription inhaler 3 to 4 times a day and would never leave home without it. I kept one in all 3 of my vans at work and 2 at home. I began taking **Royal Tongan Limu™** on April 1<sup>st</sup> and April 2<sup>nd</sup> is the last time I've used my inhaler. It is a tremendous relief to be able to breathe each day and not feel like I can't do anything. I can do yard work and keep my windows open at home, which I have not been able to do this time of year, for the last 8 years. In addition, my hair is softer and thicker and my thinning area is actually filling out. I'm very thankful for such a wonderful product!

**LaVerne Cantrell, Springfield, MO**

I am 39 and have had asthma most of my life, starting as a small child and becoming worse in my early 20's. Even though they've been detrimental to my internal organs, I've had to use 3 different steroid based medication twice a day to keep this disease under control and have visited the emergency room 3 times over the last 15 years. Since the day I started using **Royal Tongan Limu™**, I have not used any prescription medication and I can breathe! I can now live a normal life. This is a gift from above and it is now my duty to share my blessing!

**Gary Russell, Sedro Woolley, Wa.**

We both suffer from allergies to such things as cat hair and dander, mold, mildew and pollen. We try to avoid Sudafed because it can increase blood pressure, but sometimes have to take it to breathe or sleep through the night. After 1 week on **Royal Tongan Limu™**,

we were both completely clear, with no nasal or sinus problems, sleeping through the night and feeling great! That is reason enough to share this product with thousands of people! You'll never get it away from us!

**Gary & Deanna Martin, Watseka, IL**

Year round, I suffered with chronic allergies and sinus problems. I lived on prescription antihistamines and decongestants took allergy shots and used allergy bed covers. After 1 week of using **Royal Tongan Limu™**, I could see a difference in my drainage. The past 4 weeks, I've not taken any of the medications and also have more energy. I will never be without this product!

**Nancy Smith, Rocky Branch, LA**

I have suffered from hay fever my entire life. For a horse lover, this was very distressing. I could not walk within 50 feet of a barn without sneezing, wheezing, watery eyes, and hives kicking in. Often, I had to use an inhaler just to breathe. A year ago my husband bought a horse that I could only enjoy from a far distance. I began using **Royal Tongan Limu™** for general health benefits, never imagining it would help with my allergies. Within the first month, my daughter noticed I was spending more and more time at the barn with only minor discomfort (sneezing). Now, 6 weeks later, I can feed, groom and ride the horses and even clean out the stalls, without any negative symptoms!

**Chris Brummer, Lafayette, Colorado**

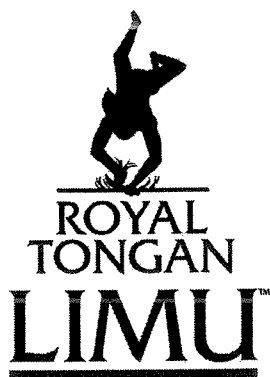
Since I started using **Royal Tongan Limu™**, I noticed a significant improvement in my energy level and duration. It is not a hyper type of energy, but a steady energy level that just won't quit. The product has also helped relieve nervous tension during stressful periods and I've even noticed minor cuts and bruises healing faster than usual. Both my wife and I are getting a deeper, more restful sleep and waking up much more clear-headed and focused. I never want to be without **Royal Tongan Limu™** and want to share it with everyone I know.

**Ted Crawford, Richardson, TX**

I am 42 and have had a bad knee for several years. Since using **Royal Tongan Limu™**, I was able to get up, without my knee giving out, the pain is gone and I have feeling again. I will stay on the product forever!

**Anthony Como, Albuquerque, NM**





## Results From the First 90 Days!

### Royal Tongan Limu™

### Product Testimonials

I was never the same since having a stroke 6 years ago. My legs hurt constantly, causing me to wake up in the middle of the night. If I went to the mall with my family, I'd have to find a bench to sit because my legs would give out. I had to discontinue the blood thinner I was put on because I was allergic to it. The doctor put me on Procardia and told me I would have to take aspirin for the rest of my life. Then, I had to go on Prilosec because I started having acid reflux, causing everything I ate or drank to make me sick. I felt bad all the time and had no energy at all. I could just sit down and go to sleep from exhaustion. Next, the doctor put me on Vioxx for the arthritis I suffered from, especially in my hands. I worried that I would have to retire on disability because my job consists of typing and writing all day long. As if that weren't enough, I started having constant ear infections and finally, was told I needed to have tubes placed in my ears. I had been hearing about **Royal Tongan Limu™** but was skeptical, thinking it was just another gimmick to take people's money. Finally, I thought, the testimonials sounded too good and why not try it? After 9 days, I felt like I was set free from bondage! I have energy that I have not experienced in years. My hands and legs do not hurt anymore, I've had no more acid reflux symptoms, hot flashes or ear aches. I sleep soundly and am ready for a new day. Even my 12 year -old son, who suffers from chronic asthma, tells me he breathes better now! I truly believe **Royal Tongan Limu™** is a miracle and blessing from God. There is absolutely nothing in it that can hurt you, which is what makes it such a miracle. All one has to do is give it a try!

**Vonceil Baylis, Minden, LA**

I am 70 years old and was diagnosed with colon cancer. The pressure from the numerous tumors also put pressure on my urinary tract and caused painful and slow urination. In the middle of my scheduled surgery in March, 2001, the doctors closed me back up and informed me there was nothing more they could do because the cancer had metastasized. I took my first dose of **Royal Tongan Limu™**, thinking, what did I

have to lose? At first, my doctor had not wanted me to take the product, but after reading the list of ingredients, he said, since they were all natural, it could not hurt. I immediately felt relief from the bloated feeling in my stomach and called my sister to tell her I felt better than I had in 20 years. I also began to urinate at a normal rate and to eat solid food for the first time in 4 months. I am able to walk 2 miles a day, with no side effects, even after chemotherapy treatments. I am now a full time advocate for **Royal Tongan Limu™** because it gave me a second chance at life!

**Matthew C. Hall, Houston TX**

In March, 2001, my blood pressure ranged from 146/81 to 151/82, with medication. After 1 month on **Royal Tongan Limu™**, it dropped to 127/70. Three weeks later, it decreased to 117/65 and has remained stable. This is the lowest blood pressure reading I have had in 10 years! I no longer have headaches, fatigue or dizziness. What a blessing!

**Harriett President, Houston TX**

My wife had the most severe stomach problems of any 29 year-old person I have ever met – acid reflux, nausea and vomiting 5-50 times a week! She was taking a high dose of Prevacid and remained on it while using **Royal Tongan Limu™**, for 1 month. Then, she weaned herself off the Prevacid in a total of 1½ months. Thank God, she has been disease free for almost 2 months, but to this day, she still takes 2 ounces total, per day, of **Royal Tongan Limu™**.

**Mark Troha, Winnsboro, LA**

I was diagnosed with chronic bursitis in my lower back and right shoulder and was taking 1,000 mg. of Motrin, twice daily. My cousin gave me **Royal Tongan Limu™**, which I took, twice a day, on Saturday and Sunday and by Monday there was no pain in my back or shoulder. I stopped taking the Motrin.

**Sharon D. Dow, Houston, TX**



I am 42 years old and was diagnosed with Multiple Sclerosis in 1998. I experienced episodes of weakness and progression of the disease. I went through physical therapy and medications, feeling better at times and then another episode would leave me feeling weak and numb. The last episode was so fast and progressive that I became wheel chair bound, weak and with no feeling from the waist down. I could not even hold my grandbaby. I was never this debilitated before and was convinced I would die. On May 8<sup>th</sup>, I started taking about 2 tablespoons of **Royal Tongan Limu™**, twice a day, and within one month, I was out of the wheelchair and walking without a brace or cane. I even resumed my housework and cooking supper. Next week, I intend to start driving again. I feel generally good and have an increase in energy. My physical therapist commented that he'd never seen anyone progress so quickly from how debilitated I was. I will never be without **Royal Tongan Limu™**!

**Theresa Cooley, Dequincy, LA**

My arthritis problem in my hand was so bad that I would often have to get up at night to apply medication. I was using Advil, and prescription medication for the pain. I also I experienced severe colon problems that caused bowel irregularity. In less than a month on 2 or more ounces of **Royal Tongan Limu™** per day, my arthritis is not bothering me anymore. I did not even realize the difference at first until friends commented about the absence of swelling they noticed on my hands. My hands do not ache, I can crochet, sew, or anything I feel like doing. My colon has greatly improved, as well, and I have bowel regularity. My husband, whose arthritis was so bad he could not make a fist, has also noticed a great improvement.

**Cathy Johnson, Liberty, TX**

September, 2000, I was diagnosed with Polymyalgia Rheumatica, a condition that usually strikes people in their 50's and 60's. I spent my 50<sup>th</sup> birthday feeling like I was 90. It normally affects the neck, shoulders and hips, causing stiffness and pain upon arising in the mornings, for about 30 minutes. My doctor never figured out why, I was stiff and suffered severe pain from my head to my feet, 24 hours a day. There was not a single part of my body that was not in pain and I tired very quickly. I went from being very active, to a person with a handicapped parking sticker. I started out on 60 milligrams of Prednisone daily, which was gradually decreased, but I was allergic to other medications. By May, my doctor told me the dosage was not working and I had to go back to a daily, increased dosage. I told him about **Royal Tongan**

**Limu™** and he said that, since nothing else was working, he did not think it would hurt me and by all means, to try it. I had already made up my mind and told my family and friends I was going to try it and had even purchased some. Within 1 week of using it, I was feeling better; my spirits were better! Within a month, I could, once again, outrun my daughter and my boyfriend, both of whom are in good physical shape. My family and friends could not believe I came such a long way in such a short time and I can tell them, it's not drugs, it's my **Royal Tongan Limu™**! Now some of my friends and family members are also taking it and of course, we all...pass it on!

**Brenda Lambert, West Monroe, LA**

I have suffered from diabetes and have also been in pain for a long time from arthritis, bad back, total knee replacement, and a finger that locks up. After my knee replacement, the doctor told me I would only have 95% bending of the knee and would never be able to bend down to the floor. After 2 back operations, when I walked even a short distance, the pain was so bad, I just couldn't stand it. Since taking **Royal Tongan Limu™**, I can bend down to the floor and back up, without pain. My arthritis does not bother me anymore, my back does not hurt and I can walk 1 mile without stopping. In addition, my blood sugar is much better and my energy is back. I feel like I am in my twenties again. I will be a **Royal Tongan Limu™** user for life!

**Frank Benskin, Pittsburg, KS**

I am 47, but I used to walk like I was 107! Almost all of the cartilage on my left knee was worn down and I wore a very expensive knee brace all the time, just so I could limp around. My knee was in such constant, excruciating pain, that sometimes I'd fall to my knees. I was unable to walk up stairs without having to put both feet on one step and not shift my weight from side to side. Often, it would give out on me as I walked. After 3 days on **Royal Tongan Limu™**, I was able to remove my brace and over the course of the next few weeks, all the pain was gone. I am now able to work at the family Chevron station business and my customers have commented that I am better looking because I don't wear that old frown from pain. Thank you, **Royal Tongan Limu™**, for changing my life!

**Ricky Shaw, Houston TX**

Since taking **Royal Tongan Limu™**, I've noticed an increase in my energy level, not necessarily in spurts, but in endurance. Also, I've had some relief from my sinus and bronchial flare ups.

**Mary Lou Hasse, Garland, TX**

I hurt my right leg 11 years ago and the pain was so bad, that taking up to 6 Aleve per day was not helping. So I lived with pain. Working at a school, I had to stand on concrete floors all day and would come home with such pain, I could scream. Since taking **Royal Tongan Limu™**, my pain is gone and I even beat a kindergartner up 3 flights of stairs, while she was still on the first floor! My leg didn't hurt at all. It has also helped me with my eyes, headaches and energy. I want to say thank you and I will tell others!

**Betty Benskin, Pittsburg KS**

My 11-year old daughter was taking Claritin every day and allergy shots once a week. She still suffered with congestion and wheezing, particularly at night and was limited in the activities she could participate in. After 3 days on **Royal Tongan Limu™**, I noticed she was breathing better and was more alert. Even her performance at school improved. Also, my husband, who is in construction, is exposed to the elements for 8 to 10 hours a day and suffered from constant sinus headaches. After taking **Royal Tongan Limu™**, he rarely suffers at all now! In addition, my pain from carpal tunnel syndrome in my right arm and a bulging disc in my back is gone since taking **Royal Tongan Limu™**. I no longer need the brace for my arm and I can sleep so much better at night. **Royal Tongan Limu™** is a blessing to the entire world!

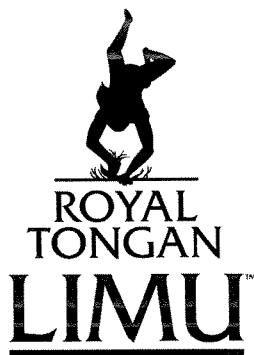
**LeJoyce Adams, Arcadia, LA**

At 61, I was in excellent health, but as the aging process continues to take its toll, I realized there is always room for improvement. Since I began taking **Royal Tongan Limu™**, I noticed an increase in stamina, being able to do more things in the evening hours without tiring and staying up later without consequences the next day. I usually begin my annual exercise program in June to get ready for fall hunting season, by walking ½ mile the first week and gradually building up to about 6½ miles by October. I was already walking 10 miles in only 2 weeks and seem to be ready for the rest of the day. I have also noticed a faster growth of my hair and nails. In addition, the cuticles are not stringing and tearing off, which caused quite a bit of pain and annoyance. I feel like doing things I did when I was several years younger. I am excited to think that **Royal Tongan Limu™** is reversing the aging process. I will never be without it!

**Tommy Liles, Jonesboro, LA**

*\* These testimonials are shared with you in an effort to help you begin to appreciate some of the potential this amazing product holds. Results from using **Royal Tongan Limu™** will often vary, according to each individual's personal circumstances, including their physical make up, state of health, length of time on the product and amount consumed. For example, while many consumers take the recommended dosage of 1 to 2 tablespoons, twice a day, many chose to use more. We strongly recommend you do not compare your experience with the product to anyone else's. In addition, your use of **Royal Tongan Limu™** should be a long term commitment, that can result in enhancing your general health and well being. Imagine the results that can never be seen or measured! Thank you for your contribution in helping us accomplish our mission of sharing **Royal Tongan Limu™** with the world...One person at a time!*





# Results From the First 30 Days!

## Royal Tongan Limu<sup>TM</sup>

### Product Testimonials

4(56) R

I had numerous health problems, including ulcers, burning in the stomach, heartburn and reflux since I was 9 years old. My reflux had gotten so severe that I was breaking out in cold sweats, nauseated all the time and needing to lay down with cold towels on my forehead. My doctor prescribed AcipHex, at \$100 for a month's supply, which I could not afford. In addition, since I was 15, I have had an irregular menstrual cycle and unbearable cramps that felt like labor pains and giving birth. The only medication that worked would knock me out for at least one or two days. Finally, I have been suffering from depression and have been on 3 types of antidepressants, including 2 Prozac a day. Since I started using **Royal Tongan Limu<sup>TM</sup>**, my stomach problems are gone and I no longer use the medication. In addition, after pouring myself 1/4 glass of Limu, it helped with my severe cramps within 5 minutes and they did not return. I am off the Prozac, my jolly outlook and attitude on life have returned and I'm finally feeling like myself again. I love **Royal Tongan Limu<sup>TM</sup>** and will definitely Pass it On!

**April Harvell, Cullman, AL**

I was plagued with year round sinus related problems including infection, bronchitis and laryngitis, especially in the spring and fall. This would deplete my energy and wellness and cause me to miss work as a sign language interpreter, causing hardship on my colleagues and deaf students who depended on me. For years, I tried medications, nasal sprays and herbal remedies. Within three days of using **Royal Tongan Limu<sup>TM</sup>**, I was able to breathe freely and now take no medication. I love the flavor and mix it with everything.

**Vicki L. Wolfe, Springfield, MO**

As an allergy sufferer, I had been on Allegra for 2+ years, with no more than 2 days break. Since my 4th day on **Royal Tongan Limu<sup>TM</sup>**, I've been off all medication and feeling great.

**Angela Krakora, Bastrop, TX**

15 years ago, at the age of 25, I had a vascular malformation removed from my cranial spinal chord. This was a risky operation that could have left me paralyzed or dead. While, according to my doctor, it was a "miracle" I lived through this without paralysis, I have endured constant pain, every day since. That is, until 3 days after I started using **Royal Tongan Limu<sup>TM</sup>**. For the first time since the surgery, I am pain free. This is my second "miracle!"

**Patricia Barnett, Monroe, LA.**

I've had rheumatoid arthritis since 1980 and in spite of having tried every kind of medication imaginable – from Gold injections and steroids, to Methotrexate and Remicade – I still had to live with many physical limitations. These included being unable to turn the car keys, raise my arms over my head, get up and down from a sitting position, morning stiffness, low energy and little to no strength in my hands and wrists. I began to see results after 1 week on **Royal Tongan Limu<sup>TM</sup>** and it has continued ever since. Recently I spent 3 days, rolling paint up to the ceiling and wallpapering. I also mowed an acre of land for 2-1/2 hours with a tractor that has no power steering. Not only was I not sore the next day, I drove into the city and took a CPR and First Aid class. I'm doing things I have not done in 15 years. Thanks DEI!

**Nancy O'Connor, Pleasant Hill, MO**

I had been on Avapro and Toprol, blood pressure medication since my open heart surgery a year ago. My blood pressure still remained at around 179/100 or 179/120. The lowest it had ever reached was 158/90. With my doctor's approval, I started taking 2 tablespoons per day of **Royal Tongan Limu<sup>TM</sup>**. After the second day on the product, my blood pressure dropped to 116/66 and my doctor cut my medication dosage in half. 3 days later, he took me off Avapro completely and reduced my dosage of Toprol even more and will take me off it completely in 2 more days. My blood pressure has stayed consistently at between 116/66 and 118/66. I am no longer sleepy, have more energy, feel calmer, my head is clearer and my heart no longer pounds. I will never stop taking **Royal Tongan Limu<sup>TM</sup>** and it's just a matter of time before my doctor is in the business!

**Phil Ranger, Minden, LA**

Working in the diesel shop of a railroad for 30+ years has taken its toll on my physical well being. I experienced a great deal of joint pain and stiffness, primarily in my knees, elbows and hands. In addition, I broke my left foot in August, 2000. Within 3 days of using **Royal Tongan Limu<sup>TM</sup>**, I noticed less stiffness. Within a week, I was pain and stiffness free. I no longer take any pain relievers, have more energy and sleep better. I feel like I am in another body, that is 20 years younger!

**Andrew Bell, Doyline, LA**

Exhibit B-9



My health issues included allergy and sinus problems for which I had to take medication, including a 12 hour nasal spray, every 3 or 4 hours. In addition, I was taking Prilosec for a severe problem with indigestion and heartburn, which I experienced with even one bite of any kind of food. After just 3 days on **Royal Tongan Limu™**, my allergies and sinus problems were gone and I was able to get a good night's sleep, without any medication. I am also completely off the Prilosec and have no more indigestion symptoms. I have not felt better in a long time!

**Alton West, Oak Grove, LA**

My husband, Joey, was diagnosed with a brain tumor in 1992. After 3 surgeries and radiation, it continues to come back. The doctor informed us after the last surgery that there was nothing else that could be done. The first night after taking **Royal Tongan Limu™**, Joey had the best night's sleep he's had in a long time. After 2 weeks, he saw his ear, nose and throat doctor who reported that he saw a dramatic change, with the tumor reduced in size and almost no infection or fluid. An MRI the following week showed no growth and a less aggressive tumor. He has more energy and is even able to get out and visit friends. In addition, I have been seeing a dermatologist for a persistent condition of hormone bumps, hard knots on my face that are a type of acne. My dermatologist prescribed 3 different antibiotics to no avail. Since using **Royal Tongan Limu™**, the hormone bumps are completely gone.

**Lessie Spillers, Downsville, LA**

Since my pregnancy, two years ago, I have suffered from daily migraines. My doctors thought these were due to hormonal changes and could only recommend pain medication. Of course, I could not risk harm to my unborn baby by taking it. But 16 months after my son, Zachary's birth, the headaches were no better. It was hard for Zachary to understand why his mommy didn't want to do anything but lay on the couch some days. After taking **Royal Tongan Limu™** for one day, my headache was gone! Zachary and I have so much more fun now. I will even take it during my next pregnancy. I want to tell everyone I come into contact with about **Royal Tongan Limu™** because it has changed my life. Thanks to all who help get this out to us!

**Chasity Tynes, Cordova, TN**

I have had ulcers since I was 15 years old and inflammation of the stomach lining most of my adult life. Because of extreme heartburn, I had to take Zantac with every meal and sometimes between meals. Since I started taking **Royal Tongan Limu™**, I have not had to take Zantac. In addition, my energy level and general well being have dramatically improved.

**Nileen Brewer, Sedro Wooley, WA**

At 76, I had to use my arms to get up, because of an arthritic knee that is weak, stiff and painful. It would often have no feeling and give out on me. After 4 days on **Royal Tongan Limu™**, I was able to get up, without my knee giving out, the pain is gone and I have feeling again! I am amazed and will stay on the product forever!

**Antoinette Como, Albuquerque, NM**

When I saw my wife's stomach problems helped by **Royal Tongan Limu™**, I started taking it too. I am a cancer survivor and have had very high cholesterol for several years. After becoming allergic to my cholesterol medication 2 months ago, my doctor took me off all medication. My cholesterol was 380! After just 4 weeks on **Royal Tongan Limu™**, my doctors were amazed to see my cholesterol level had dropped to 220! They told me to keep doing whatever I am doing. I am convinced I will be a **Royal Tongan Limu™** user for life!

**Jim Fox, Sedro Wooley, WA**

I am legally blind due to diabetes and I suffer from congestive heart failure. I have had several heart attacks and 4 angioplasty surgeries. I also have shortness of breath, poor circulation, bad lungs, poor kidney control, sleep apnea, to name a few of my ailments. My blood sugar ranged from 200-450, sometimes even higher. I was about to start kidney dialysis because of the kidney failure. After taking **Royal Tongan Limu™** for 3 days, I felt noticeably improved. My blood sugar has dropped to between 130 and 170. I am able to get up without aid and am much more active. Before, I could barely walk 50 feet, from the house to the mailbox, and now I have been walking 7 blocks at a time. In addition, I have more energy, less shortness of breath and control of my kidneys. I have done nothing different from before, except take **Royal Tongan Limu™**.

**Edward Wilson, Cullman, AL**

My 8 year old daughter, Deanna, has had bloating cramping and "killer" gas in her stomach. She would get very embarrassed at school and cry because it hurt so much. After a week of giving her 2 tablespoons, twice a day, we noticed the problems were gone, and now she asks for **Royal Tongan Limu™**. My other daughter has bronchial spasms and because of the product, we are close to getting her off medication. Even my 2 year old son takes it every day. It's hard to keep my kids away from it!

**Julie Deffenderfer, Springfield, MO**

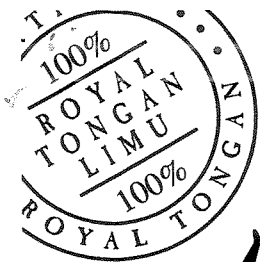
For the past 15 years, I have had a severe fungus under my finger and toenails. I usually would have only about 1/3 to 1/2 of a nail on my left hand. After using **Royal Tongan Limu™** for 3 weeks, I now have a full nail.

**Vernon Cantrell, Houston, MO**

My dog is a Schnauzer who got bumps on his back that would itch, from allergies every spring. He needed shots and medicine, costing \$70 for this condition. After giving him 1 teaspoon of **Royal Tongan Limu™** right on his food, morning and night, the bumps disappeared and the itching stopped. Even his eyes, which had been cloudy, are clearing up. In addition, he is 13 years old and much more frisky now. He is a "Limu pup" for life!

**JoAnn Harrison, Springfield, MO**





**ROYAL  
TONGAN  
LIMU™**

I was never the same since having a stroke 6 years ago. My legs hurt constantly, causing me to wake up in the middle of the night. If I went to the mall with my family, I'd have to find a bench to sit because my legs would give out. I had to discontinue the blood thinner I was put on because I was allergic to it. The doctor put me on Procardia and told me I would have to take aspirin for the rest of my life. Then, I had to go on Prilosec because I started having acid reflux, causing everything I ate or drank to make me sick. I felt bad all the time and had no energy at all. I could just sit down and go to sleep from exhaustion. Next, the doctor put me on Vioxx for the arthritis I suffered from, especially in my hands. I worried that I would have to retire on disability because my job consists of typing and writing all day long. As if that weren't enough, I started having constant ear infections and finally, was told I needed to have tubes placed in my ears. I had been hearing about **Royal Tongan Limu™** but was skeptical, thinking it was just another gimmick to take people's money. Finally, I thought, the testimonials sounded too good and why not try it? After 9 days, I felt like I was set free from bondage! I have energy that I have not experienced in years. My hands and legs do not hurt anymore, I've had no more acid reflux symptoms, hot flashes or ear aches. I sleep soundly and am ready for a new day. Even my 12 year-old son, who suffers from chronic asthma, tells me he breathes better now! I truly believe **Royal Tongan Limu™** is a miracle and blessing from God. There is absolutely nothing in it that can hurt you, which is what makes it such a miracle. All one has to do is give it a try!

**Voncell Baylis, Minden, LA**

I am 70 years old and was diagnosed with colon cancer. The pressure from the numerous tumors also put pressure on my urinary tract and caused painful and slow urination. In the middle of my scheduled surgery in March, 2001, the doctors closed me back up and informed me there was nothing more they could do because the cancer had metastasized. I took my first dose of **Royal Tongan Limu™**, thinking, what did I have to lose? At first, my doctor had not wanted me to take the product, but after reading the list of ingredients, he said, since they were all natural, it could not hurt. I immediately felt relief from the bloated feeling in my stomach and called my sister to tell her I felt better than I had in 20 years. I also began to urinate at a normal rate and to eat solid food for the first time in 4 months. I am able to walk 2 miles a day, with no side effects, even after chemotherapy treatments. I am now a full time advocate for **Royal Tongan Limu™** because it gave me a second chance at life!

**Matthew C. Hall, Houston TX**

# Results From the First 90 Days!

## Royal Tongan Limu

### Product Testimonials

4(58) R

In March, 2001, my blood pressure ranged from 146/81 to 151/82, with medication. After 1 month on **Royal Tongan Limu™**, it dropped to 127/70. Three weeks later, it decreased to 117/65 and has remained stable. This is the lowest blood pressure reading I have had in 10 years! I no longer have headaches, fatigue or dizziness. What a blessing!

**Harriett President, Houston TX**

My wife had the most severe stomach problems of any 29 year-old person I have ever met – acid reflux, nausea and vomiting 5-50 times a week! She was taking a high dose of Prevacid and remained on it while using **Royal Tongan Limu™**, for 1 month. Then, she weaned herself off the Prevacid in a total of 1\_ months. Thank God, she has been disease free for almost 2 months, but to this day, she still takes 2 ounces total, per day, of **Royal Tongan Limu™**.

**Mark Troha, Winnsboro, LA**

I was diagnosed with chronic bursitis in my lower back and right shoulder and was taking 1,000 mg. of Motrin, twice daily. My cousin gave me **Royal Tongan Limu™**, which I took, twice a day, on Saturday and Sunday and by Monday there was no pain in my back or shoulder. I stopped taking the Motrin.

**Sharon D. Dow, Houston, TX**

I am 42 years old and was diagnosed with Multiple Sclerosis in 1998. I experienced episodes of weakness and progression of the disease. I went through physical therapy and medications, feeling better at times and then another episode would leave me feeling weak and numb. The last episode was so fast and progressive that I became wheel chair bound, weak and with no feeling from the waist down. I could not even hold my grandbaby. I was never this debilitated before and was convinced I would die. On May 8th, I started taking about 2 tablespoons of **Royal Tongan Limu™**, twice a day, and within one month, I was out of the wheelchair and walking without a brace or cane. I even resumed my housework and cooking supper. Next week, I intend to start driving again. I feel generally good and have an increase in energy. My physical therapist commented that he'd never seen anyone progress so quickly from how debilitated I was. I will never be without **Royal Tongan Limu™**!

**Theresa Cooley, Dequincy, LA**

My arthritis problem in my hand was so bad that I would often have to get up at night to apply medication. I was using Advil, and prescription medication for the pain. I also experienced severe colon problems that caused bowel irregularity. In less than a month on 2 or more ounces of **Royal Tongan Limu™** per day, my arthritis is not bothering me anymore. I did not even realize the difference at first until friends commented about the absence of swelling they noticed on my hands. My hands do not ache, I can crochet, sew, or anything I feel like doing. My colon has greatly improved, as well, and I have bowel regularity. My husband, whose arthritis was so bad he could not make a fist, has also noticed a great improvement.

**Cathy Johnson, Liberty, TX**

Exhibit B-10





Because Limu is cradled in the ocean, it is preserved and nourished by one of Mother Nature's most precious gifts-water. To harvest it, Tongans take their hollowed out wooden canoes and paddle vigorously into the ocean. With machetes between their teeth they dive into deep blue water, swim down to the virgin soil where Limu grows, cut it and bring it up to the surface.

The result is the purest form of Limu possible, only available in ROYAL TONGAN LIMU™. With exclusive distribution rights granted by the Royal family of Tonga.

**SUGGESTED USAGE**  
For optimal results, adults take two (2) tablespoons (1 fl. oz.) one or two times daily, preferably with a meal.

### Supplement Facts

Serving Size 2 tablespoons (1 fl. oz.) (30 ml)  
Servings Per Container 33

Amount Per Serving		%Daily Value
Sodium	5 mg	less than 1%*
Total Carbohydrate	less than 1g	less than 1%*
Sugars	less than 1g	less than 1%*
Vitamin C (as Ascorbic Acid)	3 mg	5%

Royal Tongan Limu™ Blend 6.9g  
All Natural Limu Nectar (*Sphaerostichia Divaricata*)  
from the Kingdom of Tonga (in a base of Papaya and Mango Puree)

\*Percent Daily Values are based on a 2,000 calorie diet.  
\*\*Daily Value not established.

**Other Ingredients:** Purified Water, Cellulose Gum, Grapefruit Extract, Citric Acid, Spirulina, Chlorophyll, Potassium Sorbate, Sodium Benzoate.

**Vegetarian Formula.** Do not use if outer seal is missing or damaged. Store in a cool, dry place. Best if used within 30 days after opening. Pregnant or lactating women should consult a doctor before using any product.

**Refrigerate after opening.**

Bottled for Exclusive Distribution by:  
Dynamic Essentials, Incorporated, Lake Mary, FL 32746  
10561

4(70) R

ROYAL TONGAN  
**LIMU™**

When ancient Polynesian explorers set out upon the open waters of the South Pacific, they were drawn to the Islands of Tonga not only for their natural beauty, but also for the lush vegetation and bountiful waters that make up this pristine, nutrient-rich environment.

Fortune graced the early Tongans with a life-enhancing sea plant known as Limu. This precious offering has sustained well-being among Islanders for over 3,000 years. Generation after generation of Tongans have enjoyed this gift from the sea to promote longevity and improve overall wellness.

To Order Call: 1-888-TONGAN-LIMU  
[www.RoyalTonganLimu.com](http://www.RoyalTonganLimu.com)



ROYAL  
TONGAN  
**LIMU™**

LIQUID DIETARY SUPPLEMENT

33.8 Fl. oz.

(1000 ml.)

B10561

**NEW**

# BODY SUCCESS<sup>PM</sup> DIET PROGRAM<sup>TM</sup>

Compare  
to Body  
Solutions<sup>TM</sup>

We have it for Less

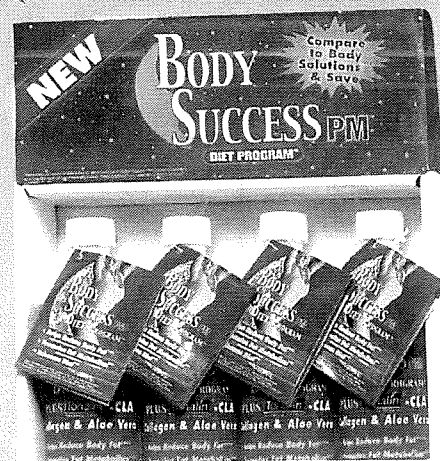
## Powerwing Display

- ▶ Eye-catching four-color graphics command instant attention
- ▶ Sleek, space-saving display maximizes valuable floor and shelf space
- ▶ Convenient design provides easy accessibility and stimulates impulse sales
- ▶ Pre-packed with 12 bottles of Body Success PM Diet Program
- ▶ Refills quickly and easily for continuous product availability
- ▶ Customized design clips on easily and securely
- ▶ Continued advertising support of over \$1.5 million in next quarter alone

### New Body Success PM Diet Program<sup>TM</sup> from Nature's Bounty<sup>®</sup>

Nature's Bounty Body Success PM Diet Program is the most exciting new addition to the weight management category. This truly unique formula takes a different approach to weight loss. Not an appetite suppressant or meal replacement, this liquid supplement contains cutting edge ingredients designed to bring about a healthy lifestyle change. Our precision blend of Aloe Vera, Collagen and Tonalin<sup>®</sup> CLA, plus important amino acids, provides a synergistic formula that helps achieve noticeable changes in a short amount of time.

Get on the road to success today! Offer your customers a value-priced alternative to the fast-selling higher-priced brand in a convenient, eye-catching display. Order the new Body Success PM Diet Program Display from Nature's Bounty.



**Helps Reduce Body Fat\***



**Promotes Fat Metabolism\***



**Enhances Diet\***



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International Office: (631) 244-2150 • Fax (631) 244-2153  
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E-mail: [nbtvintl@nbty.com](mailto:nbtvintl@nbty.com)



Exhibit C-1



**NEW**

# BODY SUCCESS<sup>PM</sup> DIET PROGRAM<sup>TM</sup>

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Solutions<sup>TM</sup>

*We have it for Less*

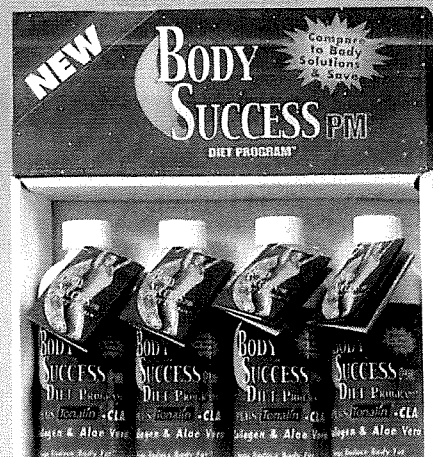
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\*Body Solutions is a trademark of Mark Nutritionals<sup>TM</sup>  
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The Most Successful New Formula In

4(2) B

**A Synergistic Formula  
Unlike Any Other**

# Body SUCCESS<sup>PM</sup> DIET PROGRAM<sup>TM</sup>

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to Body  
Solutions<sup>TM</sup>

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## New Approach to Weight Loss

Body Success PM Diet Program doesn't use harsh chemicals or herbal stimulants. Our exclusive amino acid blend puts you and your customers on the road to success! Best used when taken at bedtime, these unique ingredients target muscles and really turn up the heat on fitness goals:

- ★ Aloe Vera - to promote proper digestion and contribute to well-being\*
- ★ Collagen - to support lean body and muscle mass and maintain bones and joints\*
- ★ B Vitamins - which play a role in energy metabolism\*
- ★ Chromium - which plays a role in fat metabolism and the release of energy from cells\*
- ★ No Harsh Chemicals. No Herbal Stimulants

This incredible breakthrough supplement is the 21st century approach to looking and feeling great. Wake up to bigger profits in the weight loss category. Order Body Success PM Diet Program<sup>TM</sup> today!

**NATURE'S BOUNTY<sup>®</sup>**

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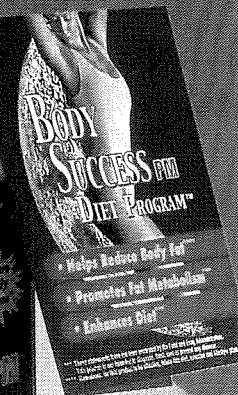
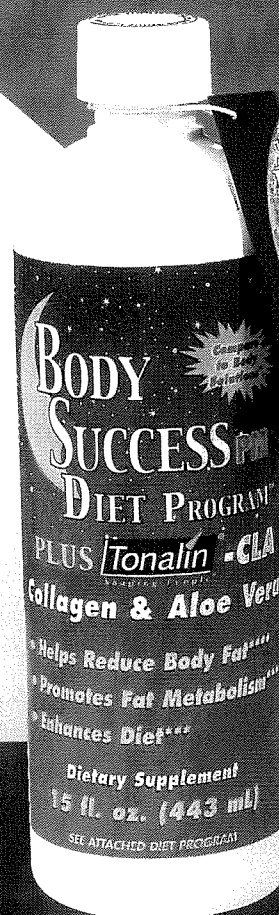


Exhibit C-2

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Unlike Any Other**

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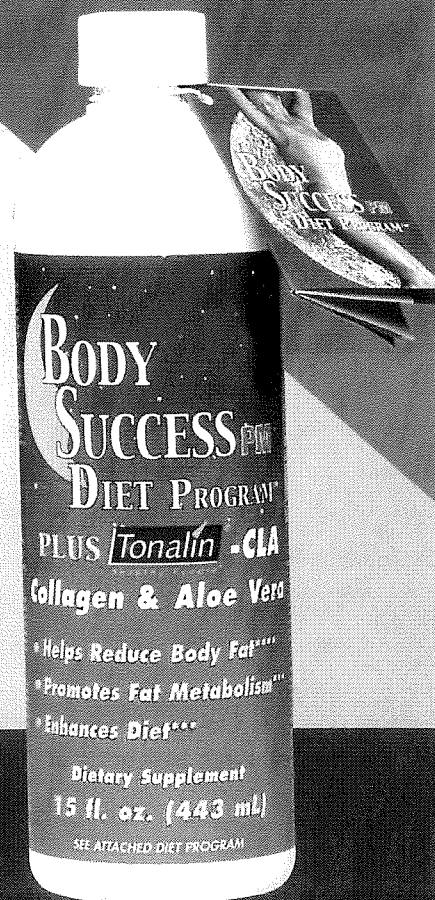
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# BODY SUCCESS PM DIET PROGRAM™

**Helps Reduce Body Fat\***  
**Promotes Fat Metabolism\***  
**Enhances Diet\***



# More Success for Less New Body Success Value Pack

4(3) B

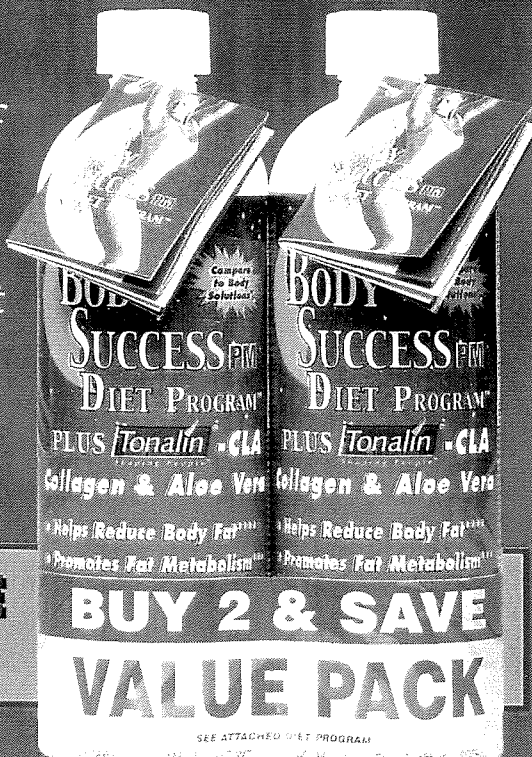
## BODY SUCCESS<sup>PM</sup> DIET PROGRAM<sup>TM</sup>

Compare  
to Body  
Solutions<sup>TM</sup>

**Helps Reduce\* Body Fat\***  
**Promotes Fat Metabolism\***  
**Enhances Diet\***

*Discover the power of  
success! Stock your  
shelves with New  
Body Success PM Diet  
Program Value Packs  
from Nature's Bounty  
today.*

**LIMITED TIME  
OFFER!**



**NATURE'S BOUNTY**

Exhibit C-3

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**An Unprecedented  
Success!**

New Body Success PM Diet Program from Nature's Bounty has enjoyed an enthusiastic following since its recent introduction. Now you can double your customer's success with our exciting new Value Pack promotion. They'll enjoy more success for less when they buy two bottles of this newest addition to your weight management category.

**More Value,  
More Sales!**

- ★ The hottest selling diet product now available in Twin-Pak
- ★ Now an even better value for your customer
- ★ Eye catching promotional packaging
- ★ Continued broad based advertising campaign into 2002

\*Body Solutions is a trademark of Mark Nutritionals<sup>TM</sup> \*\*Tonalin<sup>®</sup> is registered trademark of Naturals, Inc. \*\*\*This statement has not been evaluated by the Food and Drug Administration. This product is not intended to diagnose, treat, cure or prevent any disease.



# Body SUCCESS<sup>PM</sup> DIET PROGRAM<sup>TM</sup>

## Powerwing Display

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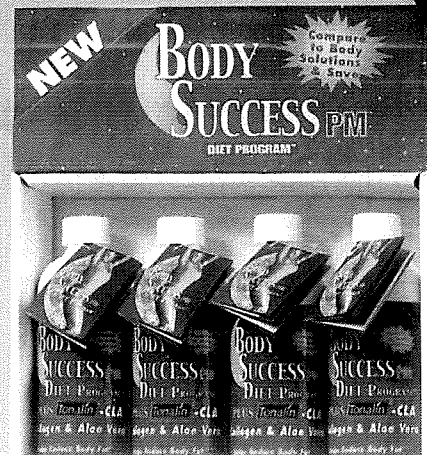
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Compare  
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Solutions<sup>TM</sup>

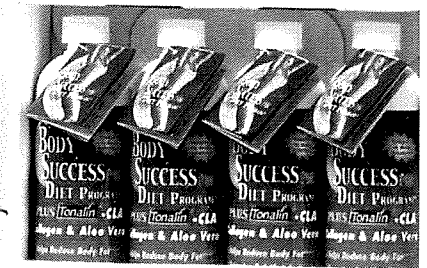
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**Helps Reduce Body Fat\***



**Promotes Fat Metabolism\***



**Enhances Diet\***



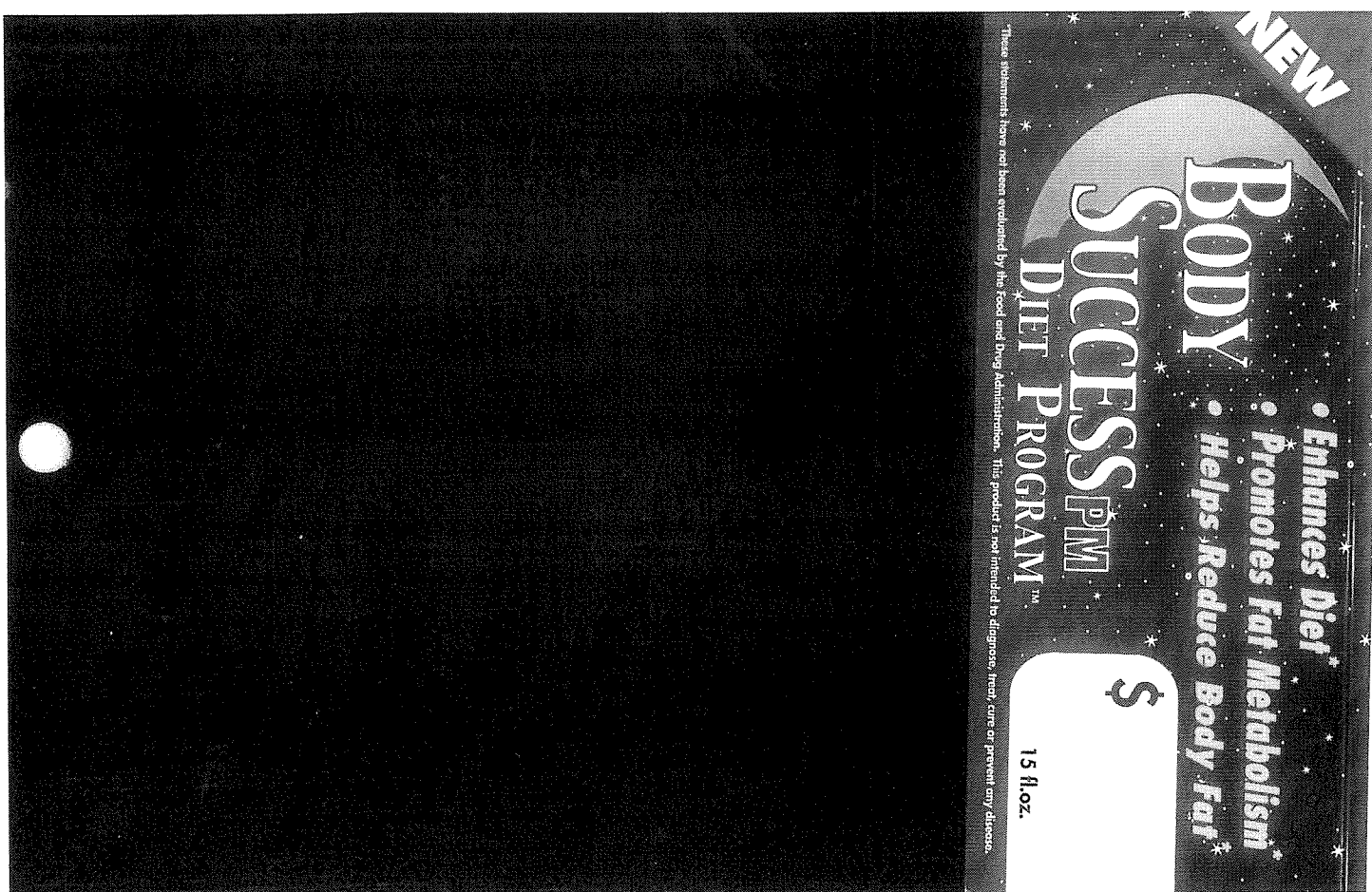
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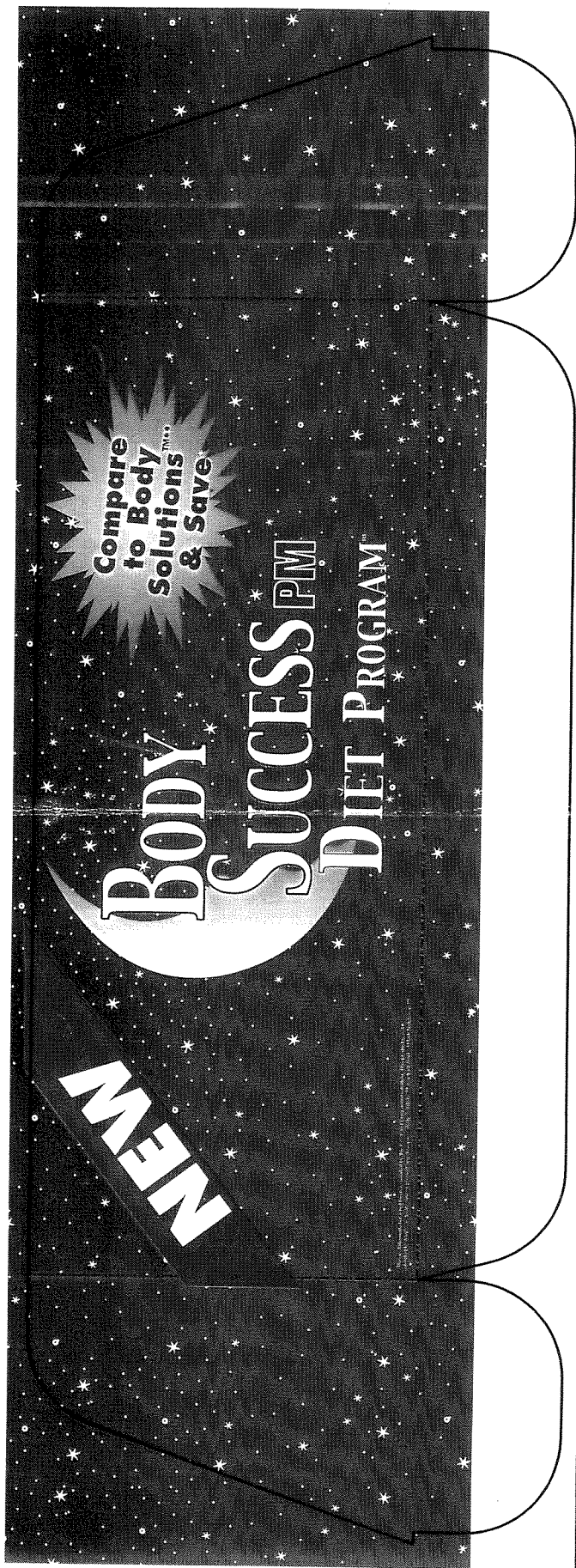
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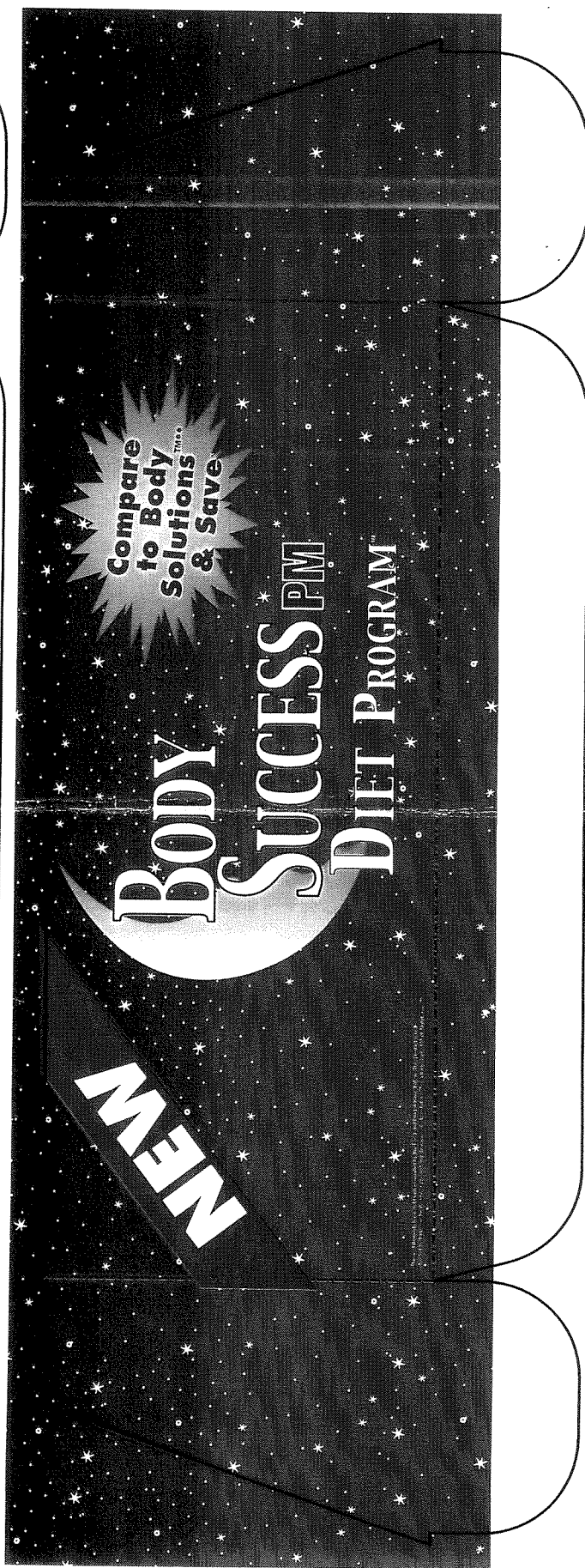




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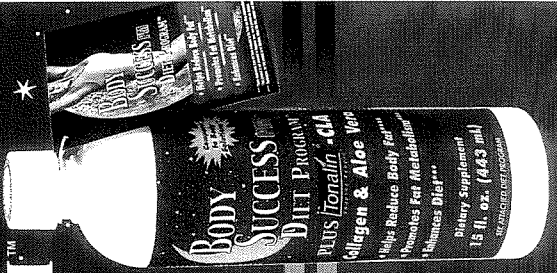
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# The Most Successful New Formula In Weight Loss

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## BODY SUCCESS<sup>PM</sup> DIET PROGRAM<sup>TM</sup>

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Reduced to 65%  
of original size

Exhibit C-7



# Wake Up to Bigger Profits in the Weight Loss Category

## A Synergistic Formula Unlike Any Other

New Body Success PM Diet Program™ from Nature's Bounty is the most exciting new addition to the weight management category. This truly unique formula takes a different approach to weight loss. Not an appetite suppressant or meal replacement—this liquid supplement contains cutting edge ingredients designed to bring about a healthy lifestyle change. Our precision blend of Aloe Vera, Collagen and Tonalin® CLA, plus important amino acids, provides a synergistic formula that helps achieve noticeable changes in a short amount of time.\* In addition, the program includes a comprehensive diet plan which, along with the exercise recommendations, forms the basis for successful weight loss and maintenance

## New Approach to Weight Loss

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- ★ **Aloe Vera** - to promote proper digestion and contribute to well-being.\*
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- ★ **Chromium** - which plays a role in fat metabolism and the release of energy from cells.\*
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## Successful Profits!

Diet and weight loss supplements remain one of the fastest growing and most profitable categories in the nutritional supplement industry as consumers continue their search for the most effective formula to help them lose weight... fast. Body Success PM Diet Program™ gives your customers a value-priced alternative to the fast selling higher-priced brand. Give them the opportunity to try Body Success PM Diet Program™ and they'll keep coming back for more.

## The Secret to Our BODY SUCCESS<sup>PM</sup> DIET PROGRAM™

Body Success provides a more synergistic, cutting edge formula than other brands.\*

### Compare to Body Solutions™

- **Helps Reduce Body Fat\***
- **Promotes Fat Metabolism\***
- **Enhances Diet\***

## Supplement Facts

Serving Size 1 Tablespoon (12 fl oz) (15mL)  
Servings Per Container 30

Amount Per Serving	%Daily Value
Calories 10	
Protein 2g	4%*
Vitamin A	25 IU 1%
(as Vitamin A Palmitate, Beta Carotene)	
Vitamin C (as Ascorbic Acid)	4.5 mg 8%*
Riboflavin (Vitamin B-2)	0.12 mg 7%*
Niacin (as Nicotinamide)	4.5 mg 23%*
Vitamin B-6 (as Pyridoxine Hydrochloride)	2.5 mg 125%*
Biotin (as d-Biotin)	150 mcg 53%*
Pantothenic Acid (as d-Calcium Pantothenate)	32 mg 320%*
Calcium (as Calcium Pyruvate)	18 mg 2%*
Chromium	75 mcg 63%*
(as Chromium Amino Acid Chelate)	
Body Success PM™ Proprietary Blend	3.9 g
which contains:	
Aloe Vera Gel, Calcium Pyruvate, Tonalin® CLA	
(Conjugated Linoleic Acid), Citrus Aurantium,	
Coenzyme Q 10, Stevia, Vanadyl Sulfate,	
Hydrolyzed Collagen	2.2 g

\*Percent Daily Values are based on a 2,000 calorie diet.  
\*\*Daily Value not established.

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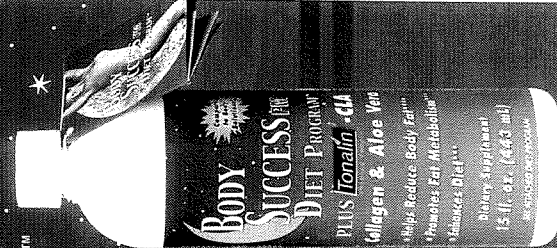
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## New Approach to Weight Loss

Body Success PM Diet Program™ doesn't use harsh chemicals or herbal stimulants. Our exclusive amino acid blend puts you and your customers on the road to success! Best used when taken at bedtime, these unique ingredients target muscles and really turn up the heat on fitness goals:

- ★ **Aloe Vera** - to promote proper digestion and contribute to well-being.\*
- ★ **Collagen** - to support lean body and muscle mass and maintain bones and joints.\*
- ★ **B Vitamins** - which play a role in energy metabolism.\*
- ★ **Chromium** - which plays a role in fat metabolism and the release of energy from cells.\*
- ★ **No Harsh Chemicals. No Herbal Stimulants**

## Successful Profits!

Diet and weight loss supplements remain one of the fastest growing and most profitable categories in the nutritional supplement industry as consumers continue their search for the most effective formula to help them lose weight... fast. Body Success PM Diet Program™ gives your customers a value-priced alternative to the fast selling higher-priced brand. Give them the opportunity to try Body Success PM Diet Program™ and they'll keep coming back for more.

The Secret to Our\*

# BODY SUCCESS<sup>PM</sup>

## DIET PROGRAM™

Body Success provides a more synergistic, cutting edge formula than other brands.\*

Compare  
to Body  
Solutions™

- **Helps Reduce Body Fat\***
- **Promotes Fat Metabolism\***
- **Enhances Diet\***

## Supplement Facts

Serving Size 1 tablespoon (1/2 fl oz) (15mL)

Servings Per Container 30

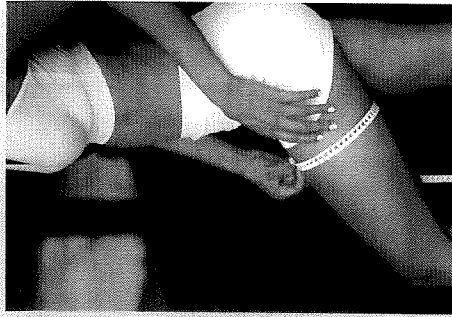
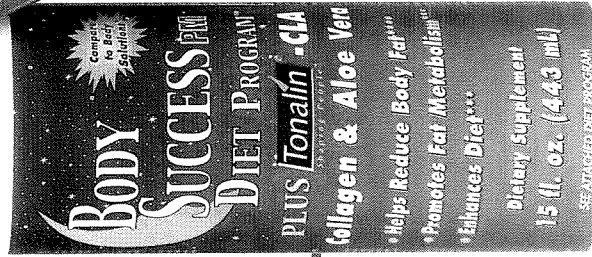
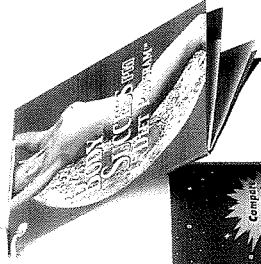
Amount Per Serving	%Daily Value
Calories 10	
Protein 3g	45*
Vitamin A (as Vitamin A Palmitate, Beta Carotene)	25 IU. 1%
Vitamin C (as Ascorbic Acid)	4.5 mg. 8%
Riboflavin (Vitamin B-2)	0.12 mg. 7%
Niacin (as Nicotinamide)	4.5 mg. 25%
Vitamin B-6 (as Pyridoxine Hydrochloride)	2.5 mg. 125%
Biotin (as D-Biotin)	155 mcg. 50%
Pantoic Acid (as Calcium Pantothenate)	32 mg. 320%
Calcium (as Calcium Pyruvate)	18 mg. 2%
Chromium	75 mcg. 65%
(as Chromium Amino Acid Chelate)	
Body Success PM™ Proprietary Blend	3.9 g
which contains: Calcium Pyruvate, Tonalin® CLA	
(Conjugated Linoleic Acid), Citrus Aurantium,	
Coenzyme Q 10, Stevia, Vanadyl Sulfate,	
Hydrolyzed Collagen	2.2 g
	**

\*Percent Daily Values are based on a 2,000 calorie diet.

\*\*Daily Value not established.

This incredible breakthrough supplement is the 21st century approach to looking and feeling great. Wake up to bigger profits in the weight loss category. Order Body Success PM Diet Program from Nature's Bounty today!

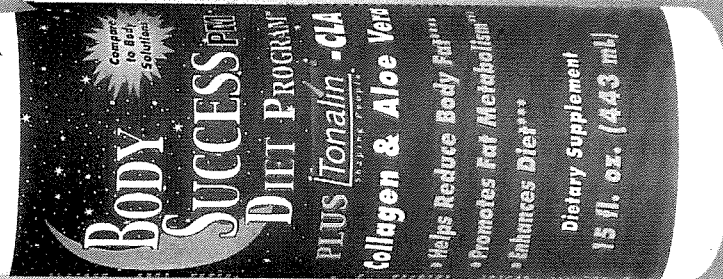
\*These statements have not been evaluated by the FDA. ©1998 Nature's Bounty. The product is not intended to diagnose, treat, cure or prevent any disease. \*\*Daily Value is not established. \*\*\*Percent Daily Values are based on a diet of other people's secrets.



## Compare and Save!

Why lose money when all you want to lose is weight? New Body Success PM Diet Program™ contains all the ingredients in the leading brand—but costs a lot less! It's never been easier to succeed in achieving your weight loss goals. Try this powerful new liquid formula today!

**Compare  
to Body  
Solutions™**



# Comprehensive Support For Weight Loss Success

Body Success PM Diet Program™ combines three key elements—diet, exercise and a revolutionary liquid supplement—for the most comprehensive approach to weight loss success. By following the Body Success PM Diet Program™, you'll be putting the most advanced nutritional support on the market behind your success—and you'll be saving money, too. Together, these advantages are sure to look great on you!

\*These statements have not been evaluated by the Food and Drug Administration. This product is not intended to diagnose, treat, cure or prevent any disease.

**BODY SUCCESS PM  
DIET PROGRAM™**



©Nature's Bounty, 2007

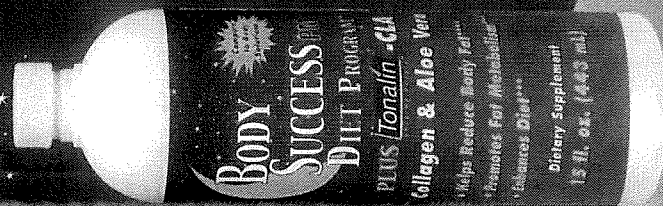
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## WHEN YOU NEED TO SUCCEED!

**Compare  
to Body  
Solutions™**

# BODY SUCCESS PM DIET PROGRAM™

- **Helps Reduce Body Fat\***
- **Promotes Fat Metabolism\***
- **Enhances Diet\***



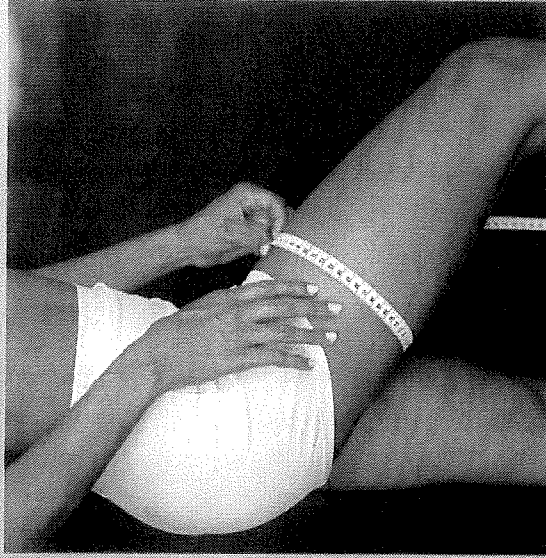


## A 21<sup>st</sup> Century Approach to Weight Loss

Body Success PM Diet Program™ represents a new generation of weight control supplementation designed to fit today's hectic lifestyle and hurried pace. Using a multi-level approach, Body Success PM Diet Program™ supports your total health so you can achieve your goals confidently and permanently.

Body Success PM Diet Program™ is unlike any weight loss product you've ever tried. It's not designed to mimic an appetite suppressant, but rather it is a 21st Century approach to a centuries-old problem—how to lose weight and keep it off!

Body Success PM Diet Program™ incorporates dietary changes, exercise and lifestyle changes plus our dynamic liquid supplement formula for weight loss.



## An Advanced Formula Unlike Any Other

The Body Success PM Diet Program™ liquid supplement contains important ingredients unlike anything you have ever tried. Just look at some of the outstanding ingredients it utilizes:

★ **Collagen**—to support lean body and muscle mass and maintain bones and joints\*

★ **Aloe Vera**—to promote proper digestion and contribute to well being\*

★ **B Vitamins**—which play a role in energy metabolism\*

★ **Chromium**—which plays a role in fat metabolism and the release of energy from cells\*

### ★ PLUS ★

★ **Tonalin™ CLA**—the exciting new ingredient everyone is talking about

★ **NO Harsh Chemicals**

★ **NO Herbal Stimulants**

## Turn Up the Heat!

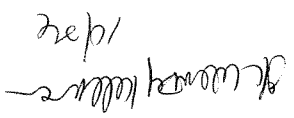


The Body Success PM Diet Program™ targets your whole body health so you can really turn up the heat on your fitness goals.

One way to help accelerate weight loss is to exercise. The Body Success PM Diet Program™ gives you a helpful starting point. In addition, the program includes a comprehensive diet plan which, along with the exercise recommendations, forms the basis for successful weight loss and maintenance.

And, if you're looking to lose 25 pounds or more, you can follow the advanced plan, which gives you the option of taking the supplement twice daily.

10.2501  
Report  
for  
Mr. S.



**Reduced to 65%  
of original size**

Model 119001-48-HDR LAV  
Midwest Apple Cider Tray apr  
layover 9/26/01  
New 9/27/01  
ap/wk  
ap/wk  
ap/wk

COLOR  
PM5 286 BLUE  
CONTENTS  
Folio  
A. Commendation Memo  
TUTULUA  
ZAFR DINGOATS

WK's  
Final  
Exam  
9.27.00  
Approved to DSE  
Wendy Kellerman  
9/27/01

## A HOT NEW DIET SUPPLEMENT

- ★ Helps Reduce Body Fat\*\*
- ★ Promotes Fat Metabolism\*\*
- ★ Enhances Diet\*\*

32 fl. oz.

**Compare  
to Body  
Solutions**

# BODY SUCCESS<sup>TM</sup> PM

- Helps Reduce Body Fat\*\*
- Promotes Fat Metabolism\*\*
- Enhances Diet\*\*

211 07

Only Solutions™ is a registered trademark of Mark Nutritional.

**BODY SUCCESS<sup>TM</sup> 32 fl. oz.**  
A HOT NEW DIET SUPPLEMENT

## A HOT NEW DIET SUPPLEMENT

**Body Success™ PM**

# Body Success™

**Compare  
to Body  
Solutions™**

# Body Success<sup>TM</sup> PM

- ★ Helps Reduce Body Fat\*\*
- ★ Promotes Fat Metabolism\*\*
- ★ Enhances Diet\*\*

32 H. 02

NR-B-HDK-LAT 9/27/01 3:35 PM Page 1

Started  
Working  
On Labels  
9/26/01

PO  
#  
887538

Started  
locking  
labels  
12/01

[illegible][illegible] $4(10)B$ 

Exhibit C-10

**Reduced to 65%  
of original size**



Started working on 9/26/

[illegible]

Started working on 10/19/01





Prod No. 5485

Weight loss success deals with the whole body. That's why we call our product **Body Success P12 Diet Program™**. **Body Success P12 Diet Program™** represents a new generation of weight control supplementation designed to fit the lifestyle and fast pace of the 21st Century. Using a comprehensive approach, **Body Success P12 Diet Program™** supports total health - so you can achieve your goals, confidently and permanently.

**A SYNERGISTICALLY DEVELOPED APPROACH**  
**Body Success P12 Diet Program™** is not designed to mimic an appetite suppressant, but rather, is a revolutionary approach to a centuries-old problem - how to lose weight and keep it off.

**Body Success P12 Diet Program™** incorporates dietary changes, exercise and lifestyle changes, plus our dynamic liquid supplement formula. The **Body Success P12 Diet Program™** unique liquid supplement contains important ingredients unlike anything you have ever tried. Here are some of its outstanding ingredients:

- **Collagen** - Supports lean body and muscle mass and maintains bones and joints.
- **Aloe Vera** - Promotes proper digestion and contributes to cell health.
- **B Vitamins** - Play key roles in energy metabolism.
- **Chromium** - Enhances fat metabolism and the release of energy from cells.
- **Phos** -
- **Tonalin® CLA**

**TURN UP THE HEAT!**  
**Body Success P12 Diet Program™** targets your whole body health so you can really turn up the heat on your fitness goals. One way to help lose weight quicker is to exercise. The **Body Success P12 Diet Program™** gives you a helpful starting point. In addition, those weighing in for 25 pounds or more can take advantage of the enhanced plan, which also gives you the option of taking the supplement two times daily.

**LOOK GREAT, TAKE CHARGE!**  
**Body Success P12 Diet Program™** is a comprehensive approach to body success. The enclosed diet plan, which includes exercise recommendations, forms the basis for weight loss. The dynamic supplement works synergistically with the total health plan so you can be your best.

These statements have not been evaluated by the Food and Drug Administration. This product is not intended to diagnose, treat, cure or prevent any disease.

Refrigerate after opening.

TAMPER RESISTANT. DO NOT USE IF IMPRINTED SEAL UNDER CAP IS BROKEN. KEEP OUT OF REACH OF CHILDREN. STORE IN A COOL, DRY PLACE.

BS485 04A

# **BODY SUCCESS P12 DIET PROGRAM™** **PLUS Tonalin® -CLA** **Collagen & Aloe Vera**

- **Helps Reduce Body Fat\*\*\*\***
- **Promotes Fat Metabolism\*\*\***
- **Enhances Diet\*\*\***

**Dietary Supplement**  
**15 fl. oz. (443 mL)**

SEE ATTACHED DIET PROGRAM

## **Supplement Facts**

Serving Size 1 tablespoon (1/2 fl. oz.) (15mL)

Servings Per Container 30

Amount Per Serving	% Daily Value
<b>Calories 10</b>	
<b>Protein 2g</b>	4%
<b>Vitamin A</b> (as Beta Carotene, Vitamin A Palmitate)	250 IU 5%
<b>Vitamin C</b> (as Ascorbic Acid)	4.5 mg 6%
<b>Riboflavin</b> (Vitamin B-2)	0.12 mg 2%
<b>Niacin</b> (as Nicotinamide)	4.5 mg 23%
<b>Vitamin B-6</b> (as Pyridoxine Hydrochloride)	2.5 mg 125%
<b>Biotin</b> (as d-Biotin)	168 mcg 53%
<b>Pantothenic Acid</b> (as d-Calcium Pantothenate)	22 mg 220%
<b>Calcium</b> (as Calcium Pyrophosphate)	18 mg 2%
<b>Chromium</b> (as Chromium Amino Acid Chelate)	75 mcg 63%

**Body Success P12™ Proprietary Blend** 3.9 g

which contains:

Aloe Vera Gel, Calcium Pyrophosphate, Tonalin® CLA (Conjugated Linoleic Acid), (from Safflower Oil), Citrus aurantium (fruit), Coenzyme Q 10, Stevia, (Stevia rebaudiana) (leaf), Vanadyl Sulfate.

**Hydrolyzed Collagen** 2.2 g

\*\*Percent Daily Values are based on a 2,000 calorie diet.

\*\*\*Daily Value not established.

**OTHER INGREDIENTS:** Purified Water, Glycerol, Citric Acid, Natural and Artificial Flavors, Stevia, Cholesterol, Calcium Gum, Potassium Sorbate (Preservative), Polysorbate 80, Xanthan Gum, Sodium Benzoate (Preservative).

**DIRECTIONS:** Follow the attached Diet Program. For adults, take one (1) tablespoon (1/2 ounce) 3 hours after your last food intake. For those wishing to lose more than 25 pounds, follow the additional instructions in the diet plan. Take an additional tablespoon (1/2 ounce) upon rising and resuming your exercise program for 7 days a week. Your body requires extra hydration during times of weight loss. Therefore, drink 8-10 eight ounce glasses of water per day from attached electrolyte packs. Gradual weight loss is the best method for permanent results. Therefore, do not exceed the recommended dosage.

Remember, for this product to be effective, follow enclosed diet, exercise and lifestyle plan.

Not for use by pregnant or lactating women. Discontinue use and consult doctor if any adverse reaction occur including gastrointestinal problems. Diabetics/Hypoglycemics Use only under a doctor's supervision because this product contains chromium which may enhance insulin sensitivity and may affect your blood glucose levels. **NOT INTENDED FOR USE BY PERSONS UNDER THE AGE OF 18.**

**SHAKE WELL BEFORE USE.**

Tonalin® is a registered trademark of Nutrilite, Vernon Hills, IL 60059 and is protected by patents #5,554,646; 5,428,072; 5,330,056 and 5,043,933.

For more questions or comments, call 1-800-531-2700.

Mon - Fri 9 AM - 7 PM ET

Visit us on the Web [www.NatureBounty.com](http://www.NatureBounty.com)

Carefully Manufactured by NATURE'S BOUNTY, INC.

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Prod No. 5496

Weight loss success deals with the whole body. That's why we call our product Body Success PM Diet Program™. Body Success PM Diet Program™ represents a new generation of weight control supplementation designed to fit the lifestyle and fast pace of the 21st Century. Using a comprehensive approach, Body Success PM Diet Program™ supports total health – so you can achieve your goals, confidently and permanently.

#### A SYNERGISTICALLY DEVELOPED APPROACH

Body Success PM Diet Program™ is not designed to mimic an appetite suppressant, but rather, is a revolutionary approach to a centuries-old problem – how to lose weight and keep it off.

Body Success PM Diet Program™ incorporates dietary changes, exercise and lifestyle changes, plus our dynamic liquid supplement formula. The Body Success PM Diet Program™ liquid supplement contains important ingredients unlike anything you have ever tried. To prove it, here are some of its outstanding ingredients.

- Collagen  
Supports lean body and muscle mass and maintains bones and joints.\*\*
- Aloe Vera  
Promotes proper digestion and contributes to well being.\*\*\*
- B Vitamins  
Play a key role in energy metabolism.\*\*\*
- Chromium  
Plays a role in fat metabolism and the release of energy from cells.\*\*\*
- CLA, the exciting new ingredient everyone is talking about!

#### UP THE HEAT!

Body Success PM Diet Program™ targets your whole body health so you can really turn up the heat on your fitness goals! One way to help lose weight quicker is to exercise. The Body Success PM Diet Program™ gives you a helpful starting point. In addition, those wishing to lose 25 pounds or more can take advantage of the enhanced plan, which also gives you the option of taking the supplement two times daily.

#### LOOK GREAT, TAKE CHARGE!

Body Success PM Diet Program™ is a total approach to body success. The enclosed diet plan, which includes exercise recommendations, forms the basis for weight loss. The dynamic supplement works synergistically with the total health plan so you can be your best.

\*\*These statements have not been evaluated by the Food and Drug Administration. This product is not intended to diagnose, treat, cure or prevent any disease.

TAMPER RESISTANT: DO NOT USE IF IMPRINTED SEAL UNDER CAP IS BROKEN. KEEP OUT OF REACH OF CHILDREN. STORE IN A COOL, DRY PLACE.

85496

02A

# Body SUCCESS<sup>PM</sup> DIET PROGRAM™

Compare  
to Body  
Solutions™

## PLUS Tonalin® -CLA

SHAPING PEOPLE™

## Collagen & Aloe Vera

- Helps Reduce Body Fat\*\*\*\*
- Promotes Fat Metabolism\*\*\*
- Enhances Diet\*\*\*

Dietary Supplement

32 fl. oz. (944 mL)

SEE ATTACHED DIET PROGRAM

## Supplement Facts

Serving Size 1 Tablespoon (1/2 fl oz) (15mL)	Servings Per Container 64	
Amount Per Serving		% Daily Value
Calories 10		
<b>Protein 2g</b>		<b>4%*</b>
Vitamin A (as Vitamin A Palmitate, Beta Carotene)	25 IU	1%
Vitamin C (as Ascorbic Acid)	4.5 mg	8%
Riboflavin (Vitamin B-2)	0.12 mg	7%
Niacin (as Nicotinamide)	4.5 mg	23%
Vitamin B-6 (as Pyridoxine Hydrochloride)	2.5 mg	125%
Biotin (as d-Biotin)	150 mcg	33%
Pantothenic Acid (as d-Calcium Pantothenate)	32 mg	320%
Calcium (as Calcium Pyruvate)	18 mg	2%
Chromium (as Chromium Amino Acid Chelate)	75 mcg	63%
Body Success PM™ Proprietary Blend	3.9 g	**
which contains:		
Aloe Vera Gel, Calcium Pyruvate, Tonalin® CLA (Conjugated Linoleic Acid), Citrus Aurantium, Coenzyme Q 10, Stevia, Vanadyl Sulfate.		
Hydrolyzed Collagen	2.2 g	**

\*Percent Daily Values are based on a 2,000 calorie diet.

\*\*Daily Value not established.

**OTHER INGREDIENTS:** Purified Water, Glycerin, Citric Acid, Natural and Artificial Flavors, Magnesium Citrate, Cellulose Gum, Xanthan Gum, Sodium Benzoate (Preservative), Potassium Sorbate (Preservative), Polysorbate 80.

**DIRECTIONS:** Follow the attached Diet Program. For adults, take one (1) tablespoon (1/2 ounce) 3 hours after your last food intake. For those wishing to lose more than 25 pounds, follow the additional instructions in the diet plan. Take an additional tablespoon (1/2 ounce) upon rising and increase your exercise program to 7 days a week. Your body requires extra hydration during times of weight loss. Therefore, drink 8-10 eight ounce glasses of water per day (see attached lifestyle tips). Gradual weight loss is the best method for permanent results. Therefore, do not exceed the recommended dosage.

\*\*\*Remember, for this product to be effective, follow enclosed diet, exercise and lifestyle plan.

Not for use by pregnant or lactating women. Discontinue use and consult doctor if gastrointestinal problems occur. Diabetics/Hypoglycemics: Use only under a doctor's supervision because this product contains chromium which may enhance insulin sensitivity and may affect your blood glucose levels. **NOT INTENDED FOR USE BY PERSONS UNDER THE AGE OF 18.**

**SHAKE WELL BEFORE USE.** Refrigerate after opening.

Body Solutions™ is a trademark of Mark Nutritionals™.

Tonalin® is a registered trademark of Natural Inc., Vernon Hills, IL 60061 and is protected by patents #5,554,646; 5,422,972; 5,430,066; and 5,615,833.

Visit us on the Web [www.NaturesBeauty.com](http://www.NaturesBeauty.com)

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Baltimore, MD 11171 U.S.A. ©Nature's Beauty, Inc., 2001

Nature's Beauty is a Certified  
Cellulose Gum, Xanthan Gum, Sodium Benzoate  
Potassium Sorbate, Polysorbate 80.  
Diet. Fd. 0.450 - 7.751 ET



**Prod No. 5485**

Weight loss success deals with the whole body. That's why we call our product Body Success PM Diet Program.™ Body Success PM Diet Program™ represents a new generation of weight control supplementation designed to fit the lifestyle and fast pace of the 21st Century. Using a comprehensive approach, Body Success PM Diet Program™ supports total health – so you can achieve your goals, confidently and permanently.

**A SYNERGISTICALLY DEVELOPED APPROACH**

Body Success PM Diet Program™ is not designed to mimic an appetite suppressant, but rather, is a revolutionary approach to a centuries-old problem – how to lose weight and keep it off.

Body Success PM Diet Program™ incorporates dietary changes, exercise and lifestyle changes, plus our dynamic liquid supplement formula. The Body Success PM Diet Program™ unique liquid supplement contains important ingredients unlike anything you have ever tried. Here are some of its outstanding ingredients:

- Collagen  
Supports lean body and muscle mass and maintains bones and joints.\*\*\*
- Aloe Vera  
Promotes proper digestion and contributes to well being.\*\*\*
- B Vitamins  
Play key roles in energy metabolism.\*\*\*
- Chromium  
Plays a role in fat metabolism and the release of energy from cells.\*\*\*
- Plus...  
Tonalin® CLA *Tonalin*®  
Tonalin® CLA *Tonalin*®

**TURN UP THE HEAT!**

Body Success PM Diet Program™ targets your whole body health so you can really turn up the heat on your fitness goals! One way to help lose weight quicker is to exercise. The Body Success PM Diet Program™ gives you a helpful starting point. In addition, those wishing to lose 25 pounds or more can take advantage of the enhanced plan, which also gives you the option of taking the supplement two times daily.

**LOOK GREAT, TAKE CHARGE!**

Body Success PM Diet Program™ is a comprehensive approach to body success. The enclosed diet plan, which includes exercise recommendations, forms the basis for weight loss. The dynamic supplement works synergistically with the total health plan so you can be your best.

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Refrigerate after opening.

TAMPER RESISTANT: DO NOT USE IF IMPRINTED SEAL UNDER CAP IS BROKEN. KEEP OUT OF REACH OF CHILDREN. STORE IN A COOL DRY PLACE.

B5485

04A

# Body SUCCESS PM DIET PROGRAM™

## PLUS *Tonalin*® -CLA

Shaping People™

### Collagen & Aloe Vera

- Helps Reduce Body Fat\*\*\*\*
- Promotes Fat Metabolism\*\*\*
- Enhances Diet\*\*\*

**Dietary Supplement**  
**15 fl. oz. (443 mL)**

SEE ATTACHED DIET PROGRAM

## Supplement Facts

Serving Size 1 tablespoon (1/2 fl. oz.) (15mL)

Servings Per Container 30

Amount Per Serving	%Daily Value
Calories 10	
Protein 2g	4%*
Vitamin A (as Beta Carotene, Vitamin A Palmitate)	250 I.U. 5%
Vitamin C (as Ascorbic Acid)	4.5 mg 8%
Riboflavin (Vitamin B-2)	0.12 mg 7%
Niacin (as Nicotinamide)	4.5 mg 23%
Vitamin B-6 (as Pyridoxine Hydrochloride)	2.5 mg 125%
Biotin (as d-Biotin)	158 mcg 53%
Pantothenic Acid (as d-Calcium Pantothenate)	32 mg 320%
Calcium (as Calcium Pyruvate)	18 mg 2%
Chromium (as Chromium Amino Acid Chelate)	75 mcg 63%

Body Success PM™ Proprietary Blend

which contains:

Aloe Vera Gel, Calcium Pyruvate, Tonalin® CLA (Conjugated Linoleic Acid), (from Safflower Oil), Citrus aurantium (fruit), Coenzyme Q 10, Stevia, (Stevia rebaudiana) (leaf), Vanadyl Sulfate.

Hydrolyzed Collagen 2.2 g

\*Percent Daily Values are based on a 2,000 calorie diet.

\*\*Daily Value not established.

**OTHER INGREDIENTS:** Purified Water, Glycerin, Citric Acid, Natural and Artificial Flavors, Magnesium Citrate, Cellulose Gum, Polassium Sorbate (Preservative), Polysorbate 80, Xanthan Gum, Sodium Benzoate (Preservative).

**DIRECTIONS:** Follow the attached Diet Program. For adults, take one (1) tablespoon (1/2 ounce) 3 hours after your last food intake. For those wishing to lose more than 25 pounds, follow the additional instructions in the diet plan. Take an additional tablespoon (1/2 ounce) upon rising and increase your exercise program to 7 days a week. Your body requires extra hydration during times of weight loss. Therefore, drink 8-10 eight ounce glasses of water per day (see attached lifestyle tips). Gradual weight loss is the best method for permanent results. Therefore, do not exceed the recommended dosage.

\*\*\*Remember, for this product to be effective, follow enclosed diet, exercise and lifestyle plan.

Not for use by pregnant or lactating women. **Discontinue use and consult doctor** if any adverse reactions occur including gastrointestinal problems. **Diabetics/Hypoglycemics:** Use only under a doctor's supervision because this product contains chromium which may enhance insulin sensitivity and may affect your blood glucose levels. **NOT INTENDED FOR USE BY PERSONS UNDER THE AGE OF 18.**

**SHAKE WELL BEFORE USE.**

Tonalin® is a registered trademark of Natural Inc., Vernon Hills, IL 60061 and is protected by patents #5,554,646; 5,428,072; 5,430,066; and 6,015,833.

For Nutrition Questions or Comments?

Call Toll-Free 1-800-433-2989

Mon - Fri, 9 AM - 7 PM ET

Visit us on the Web [www.NaturesBounty.com](http://www.NaturesBounty.com)

Carefully Manufactured by NATURE'S BOUNTY, INC.

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# DIET PROGRAM

**Directions:** Follow this diet program. For each, take one (1) tablespoon (1/2 ounce) 3 hours after your last food intake. For those wishing to lose more than 25 pounds, follow the additional instructions in the enhanced diet plan. Take one (1) tablespoon (1/2 ounce) 3 hours after your last food intake. For those on an additional subplot (1/2 ounce) upon rising and increase your exercise program to 7 days a week. Your water requires extra hydration during low-weight loss. Therefore, drink 8-10 eight ounce glasses of water per day (see weight loss below). Gradual weight loss is the best method for permanent results. Therefore, do not exceed the recommended dosage.

Exercise burns additional calories, tones muscles and gives you added energy. Add an aerobic exercise that you enjoy—jogging, step aerobics, walking, biking. During week one, exercise for 10 minutes, 3-4 times per week. Week two, exercise for 12-15 minutes, 3-4 times per week. Continue to increase your workout time until you are exercising 30-40 minutes, 4-5 times per week. For added flexibility, take the time to stretch 5-10 minutes before and after your workout.

Exercise burns additional calories, tones muscles and gives you added energy. Add an aerobic exercise that you enjoy—jogging, step aerobics, walking, biking. During week one, exercise for 10 minutes, 3-4 times per week. Week two, exercise for 12-15 minutes, 3-4 times per week. Continue to increase your workout time until you are exercising 30-40 minutes, 4-5 times per week. For added flexibility, take the time to stretch 5-10 minutes before and after your workout.

Body Success PM Diet Program™ weight reduction  
and feel great!

- Approximately: 1700 calories  
6 carbohydrates • 4 fruits • 5 vegetables  
3 meat, poultry, fish, dry beans, eggs or nuts

Take one (1) tablespoon (1/2 ounce) Body Success® Fat Diet Program™ S

Take one (1) tablespoon (1/2 ounce) Body Success® Fat Diet Program™ S

non-stick frying pan), top w/ 1/2 cheese (3 gms or less fat per oz.)  
1 English muffin  
1 tsp. butter

11 oz. catnip leaves (small or 1 cup cubes) or grapefruit (see page)  
Herbal tea of water (8 oz. +)

1 1/2 lb. cream cheese & 1 tsp. salt  
1/2 Pint, 6 inches across  
1 apple (small, unpeeled, 4 oz.)

4 oz. non-fat cottage cheese  
water (8 oz. +)

8 oz. (1 cup) mixed vegetables (excluding corn and peas)  
non-caloric beverage or water (8 oz. +)

**3 hours after last meal**  
Take one (1) tablespoon (17. ounces) Body Success: Fat Det Program™ Supplement

clinical Body Success 9460

clinical Body Success 9460

Wheat, pumpernickel, rye

(1/4 cup) green papaya  
leaves, pompernickel, rye)  
er (8 oz.)

(skin) w/ balsamic vinegar or oil

(• 26 •)

ounce) Body Success Plus Diet

72. **Correct:** Body Success, PM G

72. **Correct:** Body Success, PM G

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## 2. Strategy Entry Success and Dis-

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Controlled/Success PM Del H

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soup w/ 3 oz. chopped ch.

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1/2 tsp. olive oil & herbs

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When you have the  
Need to Succeed!

# BODY SUCCESS PM™

Body Success PM™ is not the same old tired weight loss supplement – it is different – really different! This advanced Aloe Vera formula contains a synergistic blend of ingredients designed to turn up the heat on your fitness goals and jump start your weight control program.

Just look at what Body Success PM™ offers:

**Aloe Vera** – contains important anthraquinone glycosides and amino acids for muscle uptake, promotes proper digestion and contributes to well being.\*

**Collagen** – supports lean body mass, promotes energy metabolism and maintains bones and joints.\*

**Pyruvate** – plays a key role in energy metabolism and is a precursor to several amino acids.\*

**L-Glutamine** – is the most highly concentrated amino acid in muscle\* and plays a role in the proper functioning of the GI tract.\*

**L-Arginine** – an important amino acid, especially during growth phases.\*

**L-Carnitine** – assists in the breakdown of fat in cells to produce energy and plays a role in making fatty acids available for energy in muscle tissue.\*

**Plus, Tonalin® CLA**, to help reduce body fat and maintain lean muscle mass.\*

**NO Harsh Chemicals**

**NO Herbal Stimulants**

Like any weight control plan, Body Success PM™ should be used as part of a low-fat diet that includes exercise.

Helps Reduce  
Body Fat\*

Promotes Fat  
Metabolism\*

Enhances Diet\*

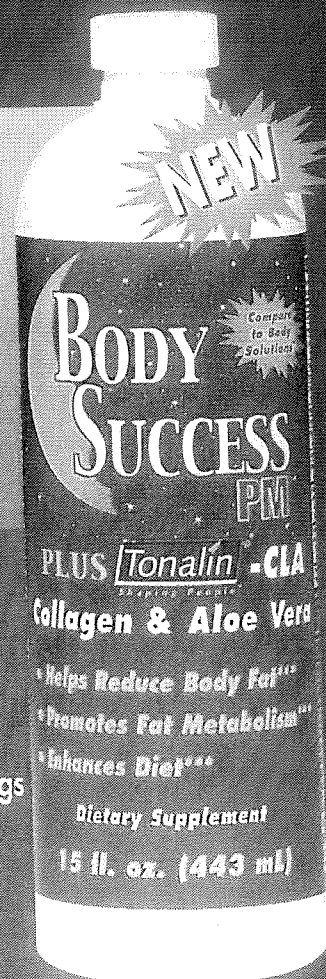
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Discount Drug Mart,  
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Osco Drug/Sav-On Drugs  
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If not available at a store  
near you, call toll free  
1-800-645-5412 for  
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\*These statements have not been evaluated by the Food and Drug Administration. This product is not intended to diagnose, treat, cure or prevent any disease.

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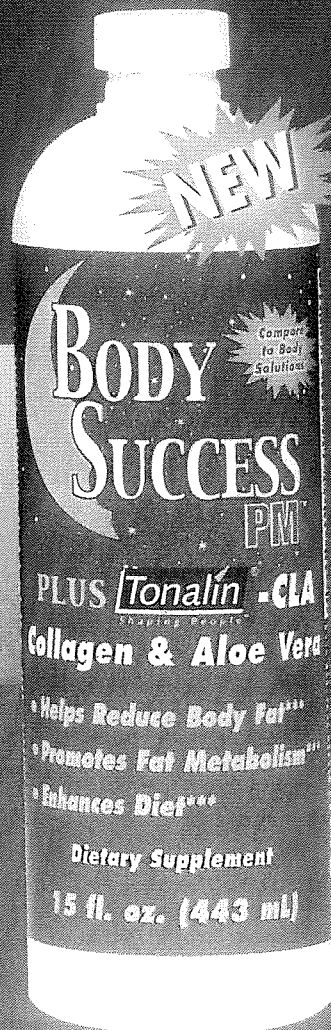
Exhibit C-12



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to Body  
Solutions"**



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- **Promotes Fat Metabolism\***
- **Enhances Diet\***

**Weight loss success deals with the whole body. That's why we call our product Body Success PM™. Body Success PM™ is a total approach to weight loss.**

*\*\*Remember, for this product to be effective, follow a healthy diet, exercise and lifestyle plan.*

Available at Walgreens, CVS/Pharmacy, Eckerd, Albertsons, Discount Drug Mart, Drug Emporium/Snyders, Duane Reade, Giant Eagle, Osco Drug/Sav-On Drugs, Pathmark, Phar-Mor, and other fine stores.

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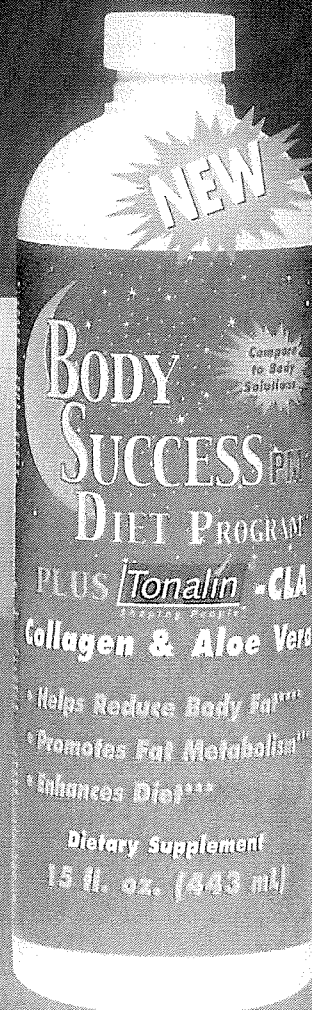
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*"Compare  
to Body  
Solutions"*



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- **Promotes Fat Metabolism<sup>\*</sup>**
- **Enhances Diet<sup>\*</sup>**

Weight loss success deals with the whole body. That's why we call our product Body Success PM Diet Program<sup>TM</sup>. Body Success PM Diet Program<sup>TM</sup> is a total approach to weight loss.

\*\*Remember, for this product to be effective, follow a healthy diet, exercise and lifestyle plan.

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to Body  
Solutions<sup>TM</sup>

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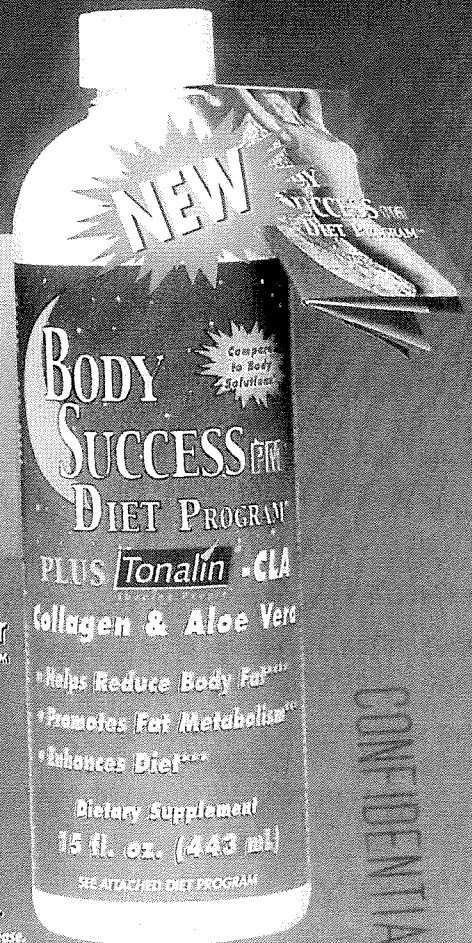
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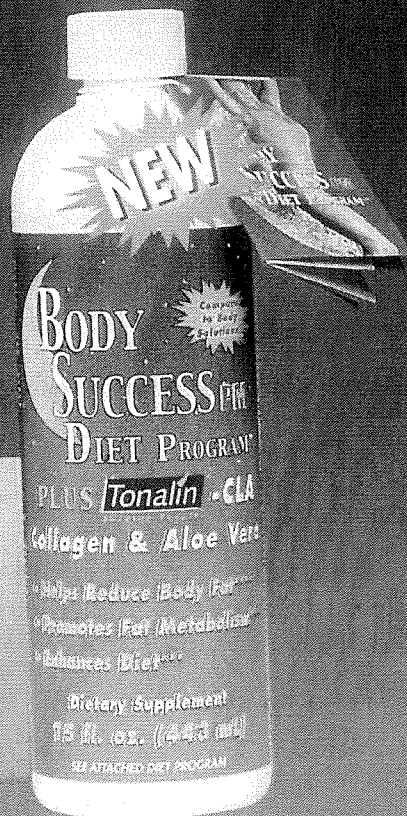
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